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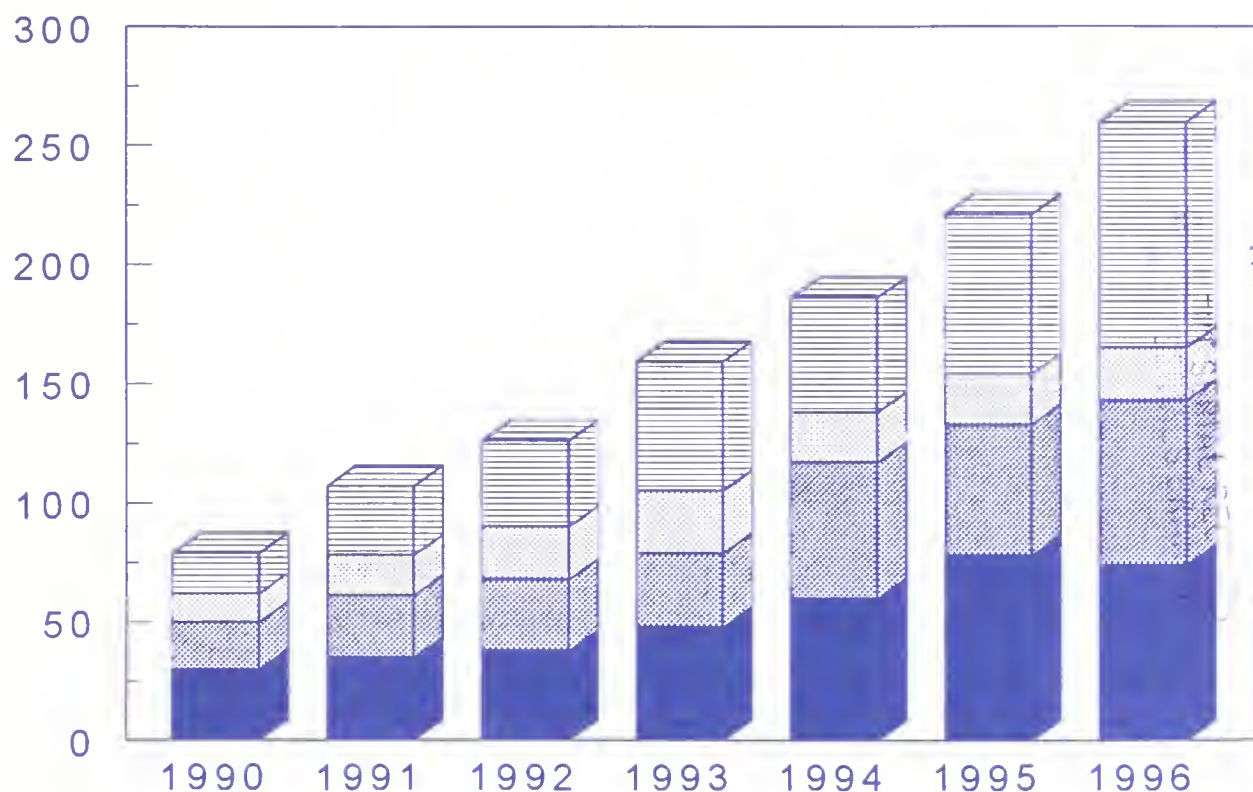
Circular Series
FHORT 05-97
May 1997

World Horticultural Trade and U.S. Export Opportunities

AC

U.S. Horticultural Exports to Korea Have Tripled Since 1990

\$ Millions



source: U.S. Census

U.S. horticultural exports to the Republic of Korea have more than tripled since 1990. In calendar year 1996, total U.S. horticultural exports to Korea were valued at \$260 million, compared with sales of \$79 million in 1990. The Republic of Korea is one of the fastest growing U.S. markets. The leading horticultural exports are frozen french fries, almonds, oranges, orange juice, prepared or preserved tomatoes, grape juice, canned sweet corn and potato chips. The implementation of GATT Uruguay Round Agreements, good quality U.S. product, and ongoing USDA Market Access Program activities are the major reasons for this success. Sales are expected to continue to expand as market access restraints affecting a wide range of products are removed. U.S. grapes are expected to enter the market in force for the first time in 1997.

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ANALYSIS

| | | |
|---------------------------------|--------------|---|
| Sam Rosa | 202-720-6086 | Fresh deciduous fruit, apple juice, olives, stone fruit, and CBI |
| Brian Grunenfelder | 202-690-2702 | Trade policy, food safety, and plant health group leader |
| Bill Janis | 202-720-0897 | Fresh and processed potatoes, tree nuts, and tropical fruits |
| Bob Knapp | 202-720-4620 | Canned deciduous fruit and kiwifruit |
| Emanuel McNeil | 202-720-2083 | Fresh and processed vegetables, melons, bananas, nursery products, and cut flowers |
| Debra A. Pumphrey | 202-720-8899 | Coffee, cocoa, tea, spices, essential oils, ginseng, and trade forecasts |
| Stephanie Riddick | 202-720-9792 | Dried fruit, avocados, beer, hops, berries, and circular coordinator |
| Joe Somers | 202-720-2974 | Situation and outlook group leader, processed citrus, trade forecast coordinator, FAO citrus liaison, and circular editor |
| Debbie Seidband | 202-720-6877 | Sugar, honey, and fresh citrus |
| Yvette Wedderburn Bomersheim | 202-720-9903 | Wine and brandy, table grapes, GSM-102 export credits, NAFTA coordinator and supplier credits |
| Janise Zygmunt | 202-720-3423 | Organics |

MARKETING

| | | |
|------------------|--------------|--|
| Ted Goldammer | 202-720-8498 | Fresh citrus and products, hops, and potatoes |
| Pamela McKenzie | 202-720-8495 | Canned deciduous fruit, grape juice, cranberries, kiwifruit, and honey |
| Stacey Peckins | 202-720-5330 | Tree nuts, papaya, nursery products |
| Steve Shnitzler | 202-720-8495 | Dried fruit, avocados, ginseng, fresh deciduous fruit and cut flowers |
| Gina Castelnovo | 202-720-0898 | Wine, brandy, berries |
| Kelly Strzelecki | 202-720-0911 | Organics, fresh vegetables, tomatoes |

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Export Summary

U.S. exports of horticultural products to all countries in February reached \$807.8 million, up 6 percent from the same month a year earlier. Eleven out of 15 categories of horticultural exports registered increases. Categories with the most significant increases in February were fresh citrus (\$8.1 million or 9 percent), dehydrated vegetables (up \$5.5 million or 31 percent), fresh vegetables (up \$5.5 million or 7 percent), frozen vegetables (up \$5.4 million or 19 percent), and miscellaneous products (up \$23 million or 12 percent). The category with the most significant decrease was tree nuts (down \$8.2 million or 8 percent). During the first 5 months (October-February) of fiscal year (FY) 1997, the total value of U.S. horticultural exports was \$4.4 billion -- 8 percent above the same period last year.

All measures not otherwise noted are metric. One kilogram (kg.) = 2.2046 pounds,
1 metric ton = 2,204.62 pounds, 1 liter = 0.2642 gallon,
1 hectoliter (hl.) = 26.42 gallons, and 1 hectare (ha.) = 2.471 acres.

U.S. EXPORTS OF SELECTED HORTICULTURAL COMMODITIES
WORLD TOTAL - OCTOBER - SEPTEMBER YEAR
FEB 97

| NAME | QUANTITY | | | | VALUES (1000 DOLLARS) | | | | | |
|------------------------|--------------------|--------------------|-----------------------|-----------------------|-----------------------|---------------------|---------------------|-------------------|-------------------|--------------|
| | CURR MO LAST YR | CURR MO CURR YR | YR TO DATE LAST YR | YR TO DATE CURR YR | LAST YEAR | CURR MON LAST YR | CURR MON CURR YR | YR TOT LAST YR | YR TOT CURR YR | LAST YEAR |
| FRESH CITRUS MT | | | | | | | | | | |
| GRAPEFRUIT | 86,811 | 84,977 | 271,697 | 256,074 | 497,339 | 44,914 | 42,986 | 137,854 | 128,588 | 258,858 |
| LEMONS | 12,293 | 11,511 | 51,296 | 58,967 | 132,269 | 28,694 | 10,200 | 50,444 | 57,881 | 114,653 |
| ORANGES INCL. TM | 58,406 | 73,086 | 185,878 | 210,702 | 513,630 | 29,832 | 38,667 | 100,544 | 157,439 | 287,699 |
| OTHER CITRUS | 4,824 | 3,930 | 20,082 | 18,127 | 30,208 | 3,649 | 3,331 | 17,112 | 15,058 | 24,774 |
| Subtotal:---- | 162,334 | 173,503 | 534,953 | 543,869 | 1,173,446 | 87,089 | 95,186 | 305,938 | 317,465 | 685,985 |
| FR. FRUIT, NON-CIT MT | | | | | | | | | | |
| APPLES | 43,564 | 55,589 | 298,495 | 347,652 | 564,953 | 29,102 | 35,485 | 194,801 | 215,417 | 371,337 |
| AVOCADOS | 63,666 | 68,911 | 4,243 | 2,935 | 10,090 | 776 | 488 | 3,320 | 2,864 | 12,342 |
| CHEERRIES SWT & TRT | 1,667 | 870 | 11,660 | 8,033 | 24,099 | 1,366 | 1,099 | 4,036 | 3,027 | 13,807 |
| GRAPES | 1,007 | 870 | 11,660 | 8,033 | 24,099 | 1,366 | 1,099 | 4,036 | 3,027 | 13,807 |
| KLWIFRUIT | 3,360 | 3,933 | 2,646 | 2,033 | 2,315 | 2,366 | 2,066 | 4,013 | 4,477 | 7,378 |
| MELONS | 3,321 | 3,933 | 2,646 | 2,033 | 2,315 | 2,366 | 2,066 | 4,013 | 4,477 | 7,378 |
| PAPAYA | 6,221 | 6,200 | 2,211 | 2,262 | 7,422 | 1,323 | 1,309 | 7,328 | 7,100 | 80,607 |
| PEACHES & NECTRNS | 10,523 | 6,133 | 9,141 | 7,522 | 144,426 | 6,364 | 4,317 | 45,909 | 46,489 | 84,460 |
| PEARS | 6,221 | 6,200 | 2,211 | 2,262 | 7,422 | 1,323 | 1,309 | 7,328 | 7,100 | 80,607 |
| PLUMS/PRUNES | 2,357 | 2,133 | 1,517 | 1,344 | 67,193 | 3,355 | 4,313 | 25,826 | 23,456 | 60,698 |
| STRAWBERRIES | 2,357 | 2,133 | 1,517 | 1,344 | 67,193 | 3,355 | 4,313 | 25,826 | 23,456 | 60,698 |
| OTHER NON-CITRUS | 1,817 | 1,248 | 1,651 | 1,941 | 47,687 | 5,221 | 4,933 | 25,284 | 23,456 | 91,674 |
| Subtotal:---- | 66,362 | 74,272 | 580,630 | 580,241 | 1,474,624 | 50,763 | 53,853 | 465,812 | 463,742 | 1,296,148 |
| CAN/PREP FRUIT MT | | | | | | | | | | |
| CHEERRIES TART CN | 1,518 | 1,358 | 2,321 | 2,414 | 6,270 | 649 | 513 | 2,720 | 1,994 | 7,406 |
| FRUIT MIXTURES | 1,785 | 1,602 | 1,875 | 1,834 | 26,876 | 2,183 | 1,765 | 13,743 | 11,419 | 31,614 |
| MARACHINO CHERRY | 5,988 | 3,322 | 3,933 | 1,892 | 7,156 | 1,701 | 1,071 | 5,985 | 4,932 | 13,925 |
| PEACHES CANNED | 1,386 | 1,132 | 1,709 | 1,058 | 17,777 | 1,369 | 1,071 | 7,174 | 6,560 | 17,250 |
| PINEAPPLE CANNED | 3,486 | 3,388 | 1,482 | 1,482 | 4,427 | 3,489 | 3,489 | 1,182 | 1,182 | 5,113 |
| OTHER CANNED FRUIT | 3,687 | 3,211 | 1,344 | 1,344 | 4,427 | 3,489 | 3,489 | 1,182 | 1,182 | 5,113 |
| OTHER PREP/PRESER | 1,623 | 1,033 | 2,424 | 2,424 | 7,777 | 3,489 | 4,464 | 8,570 | 8,570 | 76,708 |
| Subtotal:---- | 13,291 | 15,315 | 73,093 | 71,022 | 184,685 | 14,887 | 16,146 | 81,622 | 80,630 | 204,158 |
| DRIED FRUIT MT | | | | | | | | | | |
| PRUNES DRIED | 4,395 | 5,459 | 25,525 | 28,951 | 62,548 | 10,083 | 11,138 | 58,129 | 60,123 | 139,073 |
| RAISINS DRIED | 8,184 | 6,778 | 48,796 | 54,220 | 118,824 | 14,730 | 11,813 | 88,235 | 89,637 | 200,420 |
| OTHER DRIED FRUIT | 1,574 | 1,022 | 11,568 | 8,422 | 11,411 | 1,266 | 2,954 | 22,004 | 24,869 | 55,474 |
| Subtotal:---- | 14,153 | 13,259 | 85,889 | 91,654 | 203,783 | 27,939 | 25,906 | 169,368 | 174,628 | 394,967 |
| FROZEN FRUIT MT | | | | | | | | | | |
| BLUEBERRIES, FROZ | 1,692 | 1,396 | 3,932 | 2,693 | 13,785 | 1,115 | 2,681 | 6,208 | 5,233 | 18,713 |
| STRAWBERRIES, FRO | 1,506 | 1,843 | 7,826 | 7,242 | 21,890 | 1,925 | 2,254 | 10,358 | 9,222 | 28,346 |
| OTHER FROZEN FRUIT | 1,962 | 1,100 | 10,999 | 7,242 | 28,612 | 2,927 | 1,668 | 14,616 | 9,222 | 36,707 |
| Subtotal:---- | 4,160 | 3,339 | 22,757 | 16,728 | 64,287 | 6,017 | 4,603 | 31,182 | 23,652 | 83,766 |
| FRUIT/VEG JUICES KL | | | | | | | | | | |
| GRAPEFRUIT JU, CN | 5,131 | 2,801 | 17,633 | 18,403 | 62,293 | 3,492 | 2,556 | 13,590 | 13,025 | 43,790 |
| ORANGE JUICE, CN | 23,702 | 30,806 | 50,783 | 114,700 | 328,272 | 14,377 | 18,556 | 30,070 | 39,050 | 169,442 |
| ORANGE JUICE, NOT | 1,552 | 1,088 | 7,724 | 6,968 | 28,863 | 9,424 | 6,666 | 28,634 | 20,679 | 108,282 |
| OTHER JUICES | 34,550 | 30,108 | 204,073 | 173,608 | 486,540 | 20,944 | 18,689 | 143,644 | 130,677 | 448,222 |
| Subtotal:---- | 78,561 | 67,383 | 376,769 | 380,608 | 1,031,670 | 58,658 | 54,343 | 259,105 | 257,779 | 665,145 |
| FRESH VEGETABLES MT | | | | | | | | | | |
| ASPARAGUS, FR, CH | 1,526 | 2,034 | 2,417 | 3,417 | 14,344 | 6,093 | 7,629 | 9,052 | 11,931 | 51,666 |
| BROCCOLI | 15,484 | 12,151 | 56,798 | 30,312 | 129,396 | 8,780 | 4,924 | 34,681 | 26,284 | 84,418 |
| CAULIFLOWER | 1,188 | 1,279 | 46,563 | 30,666 | 107,457 | 6,650 | 4,922 | 19,435 | 13,822 | 71,619 |
| CELERY | 9,926 | 9,368 | 51,557 | 30,637 | 116,728 | 6,691 | 4,419 | 19,435 | 13,822 | 71,619 |
| LETTUCE, FR CHLD | 24,545 | 25,691 | 124,177 | 131,651 | 286,294 | 9,945 | 11,062 | 55,018 | 64,444 | 132,876 |
| ONIONS | 14,039 | 15,969 | 141,050 | 137,802 | 266,097 | 4,709 | 7,224 | 41,322 | 46,441 | 102,413 |
| PEPPERS | 4,774 | 4,410 | 23,567 | 25,282 | 58,504 | 4,133 | 3,884 | 21,481 | 21,037 | 46,467 |
| TOMATOES | 7,866 | 6,304 | 53,823 | 54,043 | 131,285 | 2,097 | 2,600 | 14,478 | 14,478 | 100,000 |
| OTHER VEGETABLES | 42,091 | 42,446 | 209,436 | 208,606 | 651,171 | 23,319 | 26,168 | 141,571 | 150,112 | 369,553 |
| Subtotal:---- | 131,439 | 125,651 | 709,390 | 700,426 | 1,791,376 | 75,457 | 80,932 | 388,618 | 422,182 | 979,327 |
| VEG CANNED MT | | | | | | | | | | |
| KETCHUP | 3,469 | 3,658 | 17,096 | 17,918 | 41,143 | 2,566 | 2,612 | 12,698 | 13,663 | 30,851 |
| SWEET CORN, CANNE | 13,670 | 12,086 | 64,973 | 56,066 | 168,811 | 10,366 | 15,206 | 33,404 | 34,108 | 136,803 |
| TOMATO PAST | 9,823 | 9,976 | 31,134 | 32,033 | 107,011 | 5,011 | 5,011 | 33,404 | 34,108 | 136,803 |
| TOMATO SAUCE | 21,100 | 14,538 | 104,955 | 105,937 | 282,333 | 2,538 | 2,322 | 13,877 | 13,330 | 315,008 |
| OTHER CAN VEG | 51,696 | 54,177 | 262,898 | 289,945 | 648,696 | 52,239 | 52,332 | 262,335 | 286,246 | 640,453 |
| Subtotal:---- | 110,768 | 103,937 | 560,982 | 592,949 | 1,469,053 | 72,712 | 87,478 | 336,717 | 341,345 | 1,062,925 |
| FROZEN VEGETABLES MT | | | | | | | | | | |
| FROZEN FRENCH FRY | 26,156 | 31,731 | 134,599 | 163,560 | 350,487 | 19,185 | 23,039 | 99,033 | 121,142 | 256,185 |
| FZN SWT CORN | 3,997 | 5,415 | 25,173 | 25,044 | 59,253 | 2,297 | 4,435 | 21,417 | 21,634 | 50,829 |
| OTHER POT FZN | 3,328 | 2,093 | 20,061 | 14,632 | 20,172 | 1,174 | 1,577 | 6,532 | 4,886 | 17,868 |
| OTHER FZN VEG | 4,856 | 4,983 | 27,909 | 26,802 | 71,480 | 4,417 | 4,409 | 26,805 | 24,815 | 63,306 |
| Subtotal:---- | 36,337 | 44,222 | 195,799 | 230,099 | 501,991 | 28,073 | 33,460 | 152,787 | 177,277 | 388,188 |
| VEG DEHYD MT | | | | | | | | | | |
| GARLIC DEHYD | 2,752 | 2,768 | 13,745 | 4,690 | 9,622 | 1,699 | 1,808 | 8,567 | 10,172 | 21,690 |
| ONIONS DEHYD | 2,034 | 2,477 | 12,872 | 13,272 | 30,465 | 3,766 | 5,828 | 29,867 | 31,337 | 70,479 |
| POTATOES DEHYD | 3,133 | 4,878 | 27,703 | 20,399 | 50,241 | 3,764 | 4,616 | 29,775 | 20,690 | 57,054 |
| OTHER DEHYD VEG | 1,652 | 2,404 | 12,499 | 6,476 | 10,708 | 1,660 | 2,193 | 11,093 | 14,253 | 37,159 |
| Subtotal:---- | 10,575 | 13,467 | 60,815 | 44,736 | 146,037 | 17,799 | 23,345 | 94,546 | 104,651 | 231,509 |
| TREE NUTS MT | | | | | | | | | | |
| ALMONDS, UNSHLD | 898 | 1,390 | 8,855 | 11,830 | 19,609 | 2,145 | 3,387 | 22,098 | 28,621 | 47,853 |
| PISTACHIO UNSHLD | 1,074 | 1,353 | 6,007 | 12,834 | 10,131 | 2,784 | 3,208 | 32,728 | 42,139 | 76,424 |
| WALNUTS, SHLD | 1,618 | 1,434 | 11,888 | 12,836 | 21,139 | 4,436 | 5,208 | 35,504 | 42,139 | 76,424 |
| WALNUTS, UNSHLD | 1,211 | 1,230 | 5,780 | 6,633 | 12,144 | 1,122 | 1,556 | 10,609 | 10,499 | 21,252 |
| OTHER NUTS | 5,172 | 5,230 | 33,118 | 33,133 | 62,199 | 15,410 | 17,831 | 104,631 | 94,853 | 206,474 |
| ALMONDS, SH/PREP | 23,603 | 10,933 | 133,112 | 181,139 | 263,227 | 68,614 | 60,833 | 349,886 | 420,205 | 894,225 |
| Subtotal:---- | 32,577 | 19,732 | 252,760 | 185,217 | 468,542 | 97,512 | 89,342 | 654,082 | 702,399 | 1,380,816 |
| NURSERY PRODUCTS MIXED | | | | | | | | | | |
| CUT FLOWERS | 0 | 0 | 0 | 0 | 0 | 3,562 | 4,760 | 17,041 | 19,861 | 46,529 |
| OTHER NURSERY | 0 | 0 | 0 | 0 | 0 | 14,610 | 16,825 | 64,608 | 69,321 | 154,613 |
| Subtotal:---- | 0 | 0 | 0 | 0 | 0 | 18,172 | 21,585 | 81,649 | 89,182 | 201,142 |
| HOPS & PRODUCTS MT | | | | | | | | | | |
| HOP EXTRACT | 186 | 283 | 1,853 | 1,672 | 3,751 | 3,623 | 5,025 | 29,558 | 28,072 | 60,224 |
| HOP PELLETS | 3,328 | 3,933 | 3,123 | 3,534 | 3,649 | 3,769 | 5,823 | 16,097 | 17,887 | 30,441 |
| HOPS NFSP | 3,328 | 3,933 | 3,123 | 3,534 | 3,649 | 3,769 | 5,823 | 16,097 | 17,887 | 30,441 |
| Subtotal:---- | 1,320 | 1,472 | 6,997 | 6,404 | 12,160 | 9,227 | 11,135 | 56,339 | 51,940 | 107,512 |
| WINE KL | | | | | | | | | | |
| GRAPE WINES | 13,366 | 14,108 | 58,208 | 68,616 | 157,116 | 23,404 | 26,494 | 104,057 | 130,813 | 287,482 |
| OTHER WINE PROO | 650 | 650 | 4,823 | 7,701 | 152,896 | 2,070 | 2,816 | 26,291 | 65,353 | 171,115 |
| Subtotal:---- | 14,016 | 15,393 | 63,031 | 74,317 | 170,011 | 24,474 | 28,516 | 110,348 | 138,967 | 304,694 |
| MISCELLANEOUS MIXED | | | | | | | | | | |
| BEER & BEVERAGES | 49,182 | 55,335 | 290,816 | 270,058 | 744,403 | 31,553 | 34,882 | 175,242 | 167,383 | 452,774 |
| EDIBLE PREPARATIO | 15,527 | 18,083 | 82,756 | 88,687 | 208,291 | 62,919 | 83,022 | 304,631 | 391,627 | 813,101 |
| GINSENG | 31 | 61 | 654 | 684 | 893 | 218 | 4,572 | 61,677 | 56,514 | 77,527 |
| POTATO CHIPS | 5,102 | 4,492 | 24,157 | 23,759 | 59,922 | 13,849 | 13,275 | 68,611 | 63,629 | 166,159 |
| OTHER MISC | 0 | 0 | 0 | 0 | 0 | 647 | 813 | 358,593 | 441,672 | 1,459,032 |
| Subtotal:---- | 69,842 | 77,971 | 393,383 | 383,188 | 1,013,509 | 194,186 | 217,165 | 969,754 | 1,120,725 | 2,459,592 |
| Grand Total:---- | | | | | | 760,490 | 807,813 | 4,080,486 | 4,414,066 | 10,019,403 |

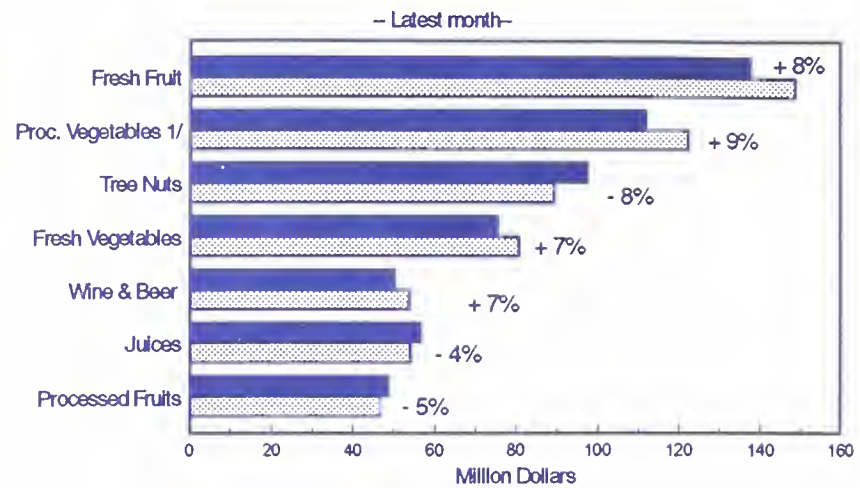
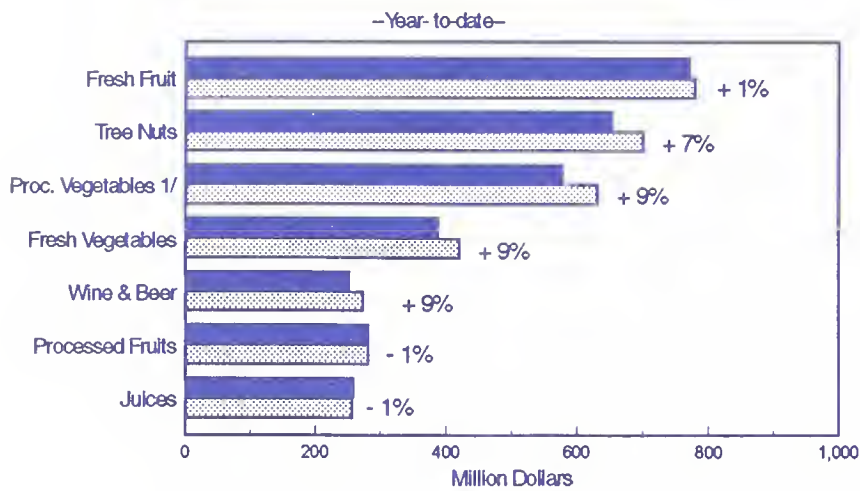
U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES
WORLD TOTAL, OCTOBER - SEPTEMBER YEAR
FEB 97

| NAME | | QUANTITY | | | | | VALUES (1000 DOLLARS) | | | | |
|----------------------|--|--------------------|--------------------|-----------------------|-----------------------|--------------|-----------------------|---------------------|-------------------|-------------------|--------------|
| GROUP & COMMOOITY | | CURR MO LAST YR | CURR MO CURR YR | YR TO DATE LAST YR | YR TO DATE CURR YR | LAST YEAR | CURR MON LAST YR | CURR MON CURR YR | YR TOT LAST YR | YR TOT CURR YR | LAST YEAR |
| FRESH FRUIT MT | | | | | | | | | | | |
| APPLES | | 6,618 | 5,839 | 46,496 | 51,426 | 175,491 | 3,031 | 3,162 | 17,821 | 18,748 | 103,231 |
| AVOCADOS | | 6,443 | 836 | 10,749 | 10,959 | 3,233 | 118 | 144 | 14,488 | 2,755 | 28,455 |
| BANANAS | | 285,047 | 277,789 | 1,510,895 | 1,472,748 | 3,282,118 | 79,866 | 81,883 | 4,301,668 | 4,382,275 | 1,093,241 |
| CANTALOUPE | | 325,013 | 46,907 | 120,759 | 146,202 | 333,902 | 10,247 | 15,290 | 37,136 | 50,113 | 1,063,031 |
| GRAPES | | 86,334 | 73,993 | 151,273 | 173,976 | 341,098 | 56,272 | 61,417 | 143,459 | 195,949 | 344,789 |
| KIWI FRUIT | | 3,634 | 1,183 | 1,777 | 3,656 | 1,700 | 44 | 81 | 316 | 554 | 1,033,399 |
| MANGOES | | 13,669 | 1,459 | 4,697 | 3,354 | 16,709 | 2,433 | 1,602 | 11,316 | 1,400 | 1,033,399 |
| PEACHES | | 14,666 | 11,813 | 36,816 | 38,300 | 46,709 | 7,963 | 7,963 | 20,060 | 20,060 | 24,108 |
| PEARS | | 14,666 | 11,813 | 36,816 | 38,300 | 46,709 | 7,963 | 7,963 | 20,060 | 20,060 | 24,108 |
| PINEAPPLES | | 3,634 | 1,183 | 1,777 | 3,656 | 1,700 | 44 | 81 | 316 | 554 | 1,033,399 |
| STRAWBERRY | | 3,634 | 1,183 | 1,777 | 3,656 | 1,700 | 44 | 81 | 316 | 554 | 1,033,399 |
| OTHER MELONS | | 333,103 | 36,213 | 120,384 | 132,262 | 327,488 | 10,150 | 14,400 | 36,007 | 47,364 | 262,781 |
| OTHER FRUIT | | 333,081 | 44,305 | 120,332 | 132,420 | 327,488 | 10,150 | 14,400 | 36,007 | 47,364 | 262,781 |
| Subtotal:----- | | 533,518 | 539,887 | 2,329,608 | 2,389,930 | 5,982,982 | 215,518 | 237,801 | 880,489 | 999,177 | 2,318,450 |
| ORIOE FRUIT MT | | | | | | | | | | | |
| DRIED APRICOTS | | 765 | 934 | 7,434 | 6,226 | 14,069 | 1,654 | 2,736 | 15,890 | 17,052 | 30,639 |
| DRY FIGS & PST | | 1,744 | 36 | 1,636 | 1,46 | 4,46 | 191 | 2,736 | 4,663 | 4,680 | 7,188 |
| OTHER DRIED FRUIT | | 1,833 | 1,544 | 11,667 | 17,667 | 25,302 | 4,927 | 5,452 | 17,524 | 17,928 | 37,688 |
| Subtotal:----- | | 2,775 | 2,514 | 21,803 | 17,769 | 44,416 | 4,773 | 5,234 | 37,507 | 38,660 | 77,510 |
| FROZEN FRUIT MT | | | | | | | | | | | |
| FZN BLUEBERRIES | | 466 | 534 | 3,321 | 5,008 | 10,472 | 657 | 1,065 | 4,339 | 9,896 | 19,085 |
| FZN STRAWBERRIES | | 1,263 | 2,021 | 9,065 | 13,008 | 21,148 | 243 | 509 | 1,996 | 4,896 | 19,085 |
| OTHER FZN FRUIT | | 1,525 | 5,271 | 16,484 | 22,209 | 65,340 | 421 | 652 | 1,775 | 28,921 | 38,475 |
| Subtotal:----- | | 4,525 | 5,271 | 16,784 | 22,209 | 65,340 | 5,421 | 6,052 | 19,140 | 28,921 | 72,175 |
| CANNED/PREP FRUIT MT | | | | | | | | | | | |
| CANNED OLIVES | | 5,753 | 5,162 | 32,233 | 28,827 | 72,282 | 544 | 12,790 | 78,731 | 73,719 | 181,991 |
| CANNED ORANGES | | 7,453 | 5,286 | 27,082 | 19,646 | 59,849 | 444 | 12,790 | 78,731 | 73,719 | 181,991 |
| CANNED PEACHES | | 453 | 1,453 | 1,744 | 1,646 | 1,646 | 266 | 1,200 | 1,200 | 1,200 | 1,200 |
| CANNED PINEAPPLE | | 26,387 | 21,318 | 119,989 | 11,442 | 306,266 | 16,692 | 14,608 | 72,886 | 77,189 | 195,435 |
| MIXED FRUIT | | 3,357 | 3,357 | 23,091 | 21,079 | 46,109 | 3,444 | 3,761 | 3,761 | 20,160 | 195,435 |
| PREPPRES FRUIT | | 5,859 | 4,855 | 30,024 | 40,988 | 70,663 | 7,344 | 10,453 | 36,969 | 48,601 | 88,969 |
| OTHER CANNED FRU | | 4,080 | 3,366 | 24,024 | 28,844 | 63,875 | 5,460 | 5,591 | 26,549 | 27,982 | 662,879 |
| Subtotal:----- | | 55,519 | 50,507 | 255,428 | 261,102 | 635,875 | 57,460 | 53,591 | 269,549 | 279,982 | 662,879 |
| FRITVEG JUICE SSE KL | | | | | | | | | | | |
| APPLE JUICE | | 29,265 | 74,422 | 256,547 | 472,328 | 856,697 | 12,804 | 27,284 | 107,044 | 162,564 | 327,267 |
| PEACH JUICE | | 3,088 | 9,052 | 33,250 | 59,888 | 181,744 | 21,804 | 20,387 | 102,993 | 103,702 | 216,338 |
| PINEAPPLE JUICE | | 1,000 | 2,031 | 14,582 | 19,555 | 33,668 | 4,804 | 3,411 | 20,441 | 28,559 | 38,004 |
| OTHER JUICES | | 16,970 | 21,743 | 86,490 | 1,356,666 | 2,533,377 | 53,678 | 69,678 | 279,461 | 414,402 | 829,934 |
| Subtotal:----- | | 166,570 | 217,443 | 865,490 | 1,356,666 | 2,533,377 | 53,678 | 69,678 | 279,461 | 414,402 | 829,934 |
| FRESH VEGETABLES MT | | | | | | | | | | | |
| GARLIC | | 1,139 | 1,557 | 3,749 | 20,533 | 22,438 | 1,718 | 2,394 | 4,775 | 5,268 | 27,212 |
| ASPARAGUS | | 5,224 | 4,607 | 1,607 | 1,435 | 1,435 | 606 | 2,394 | 1,802 | 3,658 | 58,156 |
| BELL PEPPER | | 33,509 | 33,244 | 94,673 | 10,533 | 10,533 | 18,259 | 22,626 | 94,620 | 110,288 | 147,926 |
| CARROTS | | 6,991 | 5,981 | 1,673 | 1,681 | 1,681 | 1,406 | 1,406 | 1,406 | 1,406 | 2,488 |
| CHILI PEPPER | | 4,913 | 7,741 | 3,925 | 2,727 | 1,004 | 1,004 | 1,035 | 1,035 | 1,035 | 1,477 |
| CUCUMBERS | | 4,166 | 45,439 | 173,830 | 1,272 | 1,272 | 1,435 | 1,435 | 1,435 | 1,435 | 1,156 |
| ONIONS | | 7,755 | 3,857 | 88,707 | 1,062 | 1,062 | 1,062 | 1,062 | 1,062 | 1,062 | 1,446 |
| POTATOES | | 3,033 | 3,799 | 22,799 | 1,433 | 1,433 | 1,433 | 1,433 | 1,433 | 1,433 | 98,633 |
| SQUASH | | 1,747 | 1,144 | 3,616 | 1,213 | 1,213 | 1,213 | 1,213 | 1,213 | 1,213 | 6,766 |
| TOMATOES | | 104,774 | 114,115 | 316,683 | 33,939 | 33,939 | 53,203 | 1,777 | 22,187 | 32,049 | 67,977 |
| OTHER FRESH VEG | | 5,028 | 9,021 | 33,939 | 33,939 | 33,939 | 2,718 | 2,718 | 10,718 | 10,718 | 6,766 |
| Subtotal:----- | | 362,978 | 351,746 | 1,292,796 | 1,292,796 | 2,533,377 | 184,245 | 193,426 | 671,493 | 732,301 | 1,651,200 |
| CANNED/DEHYO VEGE MT | | | | | | | | | | | |
| CND ARTICHOKE | | 1,877 | 1,496 | 9,135 | 9,596 | 26,367 | 3,317 | 2,368 | 16,673 | 15,948 | 45,213 |
| CND BAMBOO | | 1,467 | 5,840 | 1,488 | 1,188 | 1,188 | 2,499 | 2,499 | 4,804 | 5,252 | 27,069 |
| CND MUSHROOMS | | 3,948 | 5,502 | 14,507 | 14,507 | 14,507 | 8,929 | 9,803 | 44,870 | 51,834 | 115,666 |
| CND PIMIENTO | | 733 | 667 | 3,507 | 2,611 | 2,611 | 1,466 | 1,466 | 4,718 | 3,336 | 11,493 |
| CND TOMATOES | | 3,653 | 5,380 | 23,460 | 28,635 | 48,871 | 1,426 | 2,197 | 10,197 | 13,987 | 20,491 |
| CND WATERCHNUTS | | 3,248 | 3,590 | 1,666 | 1,008 | 1,008 | 1,141 | 1,141 | 1,141 | 1,141 | 7,446 |
| TOMATO PST & SAU | | 2,561 | 2,345 | 13,356 | 10,487 | 10,487 | 1,426 | 1,426 | 1,426 | 1,426 | 3,648 |
| DRIED MUSHROOMS | | 1,197 | 2,220 | 6,733 | 7,777 | 1,536 | 1,321 | 1,321 | 1,321 | 1,321 | 1,048 |
| DRIED TOMATOES | | 568 | 370 | 4,693 | 6,933 | 1,106 | 1,106 | 1,106 | 1,106 | 1,106 | 2,327 |
| OTHER DEHY VEG | | 3,311 | 1,842 | 8,380 | 8,707 | 1,049 | 1,141 | 1,141 | 1,141 | 1,141 | 3,573 |
| OTHER CAN VEG | | 13,243 | 11,158 | 48,150 | 1,088 | 1,088 | 1,141 | 1,141 | 1,141 | 1,141 | 1,988 |
| Subtotal:----- | | 43,113 | 54,409 | 229,688 | 282,992 | 587,930 | 49,842 | 56,667 | 260,290 | 300,889 | 648,648 |
| FROZEN VEGETABLES MT | | | | | | | | | | | |
| BROCCOLI FZN | | 24,667 | 16,855 | 91,572 | 75,489 | 181,663 | 13,226 | 10,399 | 51,422 | 47,800 | 102,188 |
| CAROT FLOWER FZN | | 1,698 | 1,528 | 4,245 | 4,245 | 4,245 | 1,141 | 1,141 | 1,141 | 1,141 | 1,141 |
| POTATO FZN | | 10,843 | 21,824 | 75,275 | 11,753 | 11,753 | 4,491 | 13,846 | 13,846 | 13,846 | 112,893 |
| OTHER VEG FZN | | 10,051 | 52,570 | 253,547 | 267,672 | 591,994 | 30,931 | 34,928 | 146,802 | 179,222 | 331,241 |
| Subtotal:----- | | 50,260 | 52,570 | 253,547 | 267,672 | 591,994 | 30,931 | 34,928 | 146,802 | 179,222 | 331,241 |
| TREE NUTS MT | | | | | | | | | | | |
| BRAZILS TOT | | 292 | 148 | 1,899 | 2,470 | 7,821 | 701 | 482 | 11,491 | 7,656 | 16,613 |
| CASHEWS TOT | | 4,508 | 5,396 | 23,985 | 24,959 | 61,038 | 21,082 | 24,937 | 112,547 | 117,245 | 300,213 |
| COCONUT | | 2,721 | 2,551 | 22,488 | 16,132 | 43,090 | 2,270 | 2,270 | 17,716 | 15,025 | 35,895 |
| PECANS | | 1,020 | 1,320 | 21,065 | 10,415 | 24,814 | 2,770 | 2,770 | 36,243 | 26,345 | 53,623 |
| OTHER NUTS | | 1,240 | 1,588 | 10,409 | 10,415 | 18,333 | 4,420 | 6,907 | 35,245 | 43,366 | 74,881 |
| Subtotal:----- | | 9,781 | 11,003 | 77,846 | 72,120 | 155,296 | 31,455 | 37,369 | 207,169 | 209,637 | 481,224 |
| NURSEY PRODUCTS M | | | | | | | | | | | |
| CARNATIONS | | 106,738 | 109,639 | 562,495 | 552,867 | 1,278,692 | 10,763 | 10,405 | 54,885 | 50,081 | 129,577 |
| CHRISTMAS TREES | | 51,870 | 49,052 | 285,004 | 274,018 | 672,248 | 36,106 | 6,441 | 18,930 | 18,930 | 98,094 |
| CHRIST ANTHEMUS | | 119,847 | 152,651 | 382,234 | 410,847 | 829,524 | 30,136 | 39,913 | 78,683 | 89,069 | 182,074 |
| ROSES | | 15 | 38 | 86,634 | 84,421 | 341,260 | 19,915 | 20,543 | 75,232 | 75,232 | 182,074 |
| TULIP BULBS | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER CUT FLOWER | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER NURSEY PRO | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Subtotal:----- | | 278,470 | 311,380 | 1,302,768 | 1,324,407 | 3,127,560 | 91,416 | 103,624 | 396,708 | 410,430 | 930,508 |
| HOPS & PRODUCTS MT | | | | | | | | | | | |
| HOPS & PELLETS | | 1,332 | 813 | 4,258 | 4,024 | 5,365 | 9,345 | 5,854 | 29,676 | 29,017 | 37,979 |
| OTHER HOP PROO | | 238 | 93 | 317 | 152 | 503 | 609 | 527 | 1,191 | 1,087 | 3,699 |
| Subtotal:----- | | 1,570 | 906 | 4,574 | 4,177 | 5,867 | 10,954 | 6,381 | 31,867 | 30,103 | 41,678 |
| WINE KL | | | | | | | | | | | |
| RED WINE | | 8,795 | 10,736 | 55,948 | 68,078 | 150,951 | 30,343 | 39,641 | 214,424 | 260,552 | 565,708 |
| SPARKLING WINE | | 1,144 | 1,032 | 16,988 | 16,988 | 31,069 | 10,475 | 15,868 | 161,097 | 168,602 | 368,991 |
| WHITE WINE | | 8,635 | 6,855 | 44,639 | 46,943 | 106,969 | 20,331 | 24,831 | 144,831 | 168,602 | 368,991 |
| OTHER WINE PROO | | 10,000 | 6,234 | 13,329 | 16,211 | 47,705 | | | | | |

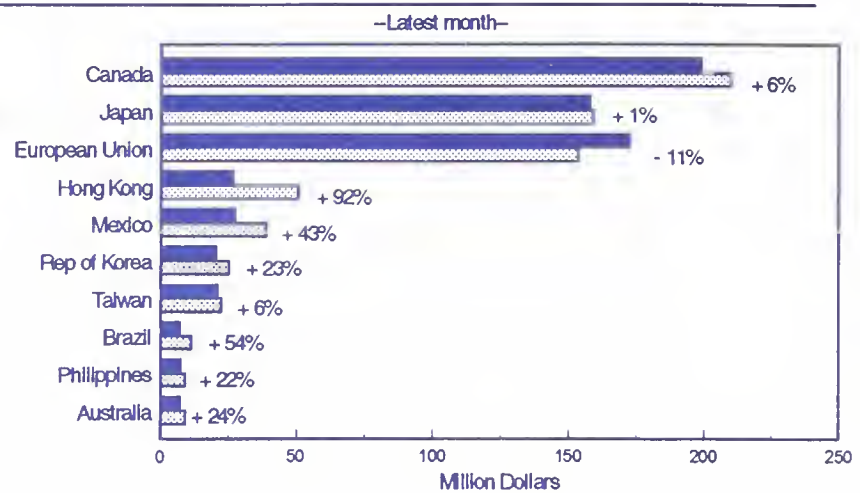
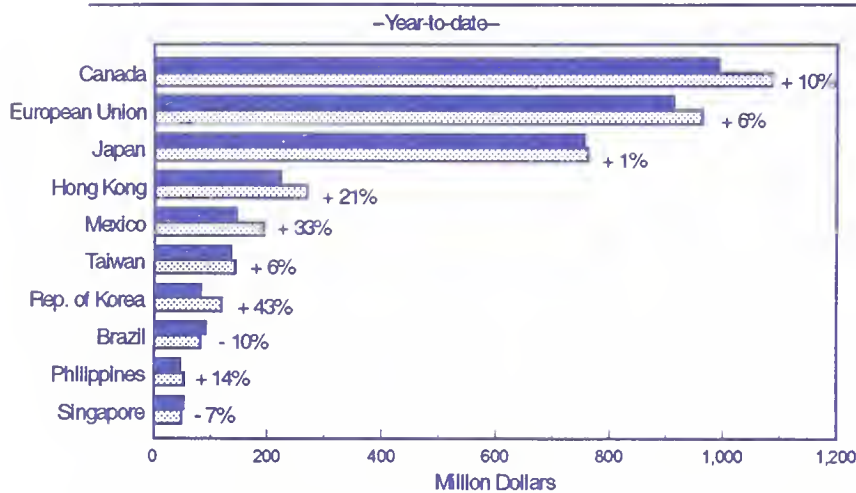
U.S. Horticultural Product and Market Export Summaries

FY October-February and Latest Month Comparisons ■ FY 96 □ FY 97

Selected Product Summary



Top Ten Markets Summary



1/ Includes potato chips

EXPORT NEWS AND OPPORTUNITIES

GSM-102 Program: Increases Credit Guarantee to Central America, Egypt, and Russia; and Extends Credit Coverage to Brazil

Since the last publication, the United States Department of Agriculture (USDA) has increased by \$40 million the amount of operational credit guarantees available to U.S. exporters for sales of previously announced U.S. agricultural commodities to the Central America region for fiscal year 1997. This action completes the allocation of the entire \$80 million in program coverage authorized for sales to the Central America Region in fiscal year 1997. All other terms and conditions previously announced remain the same.

On April 14, USDA increased by \$50 million the amount of operational credit guarantees available to U.S. exporters for sales of previously announced U.S. agricultural commodities to Egypt for fiscal year 1997. The amount now operational is \$150 million. The total fiscal year 1997 authorization remains unchanged at \$200 million. All other terms and conditions previously announced remain the same.

Also on April 14, USDA increased by \$25 million the allocation of credit guarantees for sales of U.S. agricultural commodities to Russia under the GSM-102 program for fiscal year 1997. This action increases the total 1997 fiscal year dollar allocation for sales to Russia from \$70 million to \$95 million. All other terms and conditions previously announced remain the same.

In addition, USDA amended the terms of coverage for U.S. agricultural commodities to Brazil under GSM-102 for fiscal year 1997 to provide coverage for 18-month credit terms. The GSM-102 allocation remains unchanged at \$150 million, with \$75 million allocated and \$75 million unallocated.

The GSM-102 program makes available financing for the sales of U.S. agricultural commodities

overseas. USDA does not provide financing, but guarantees payments due from foreign banks. USDA typically guarantees 98 percent of the principal and a portion of the interest. The GSM-102 program covers credit terms from 90 days to three years. Under the program, once a firm sale exists, the qualified U.S. exporter applies for a payment guarantee before the date of export. The U.S. exporter pays a fee calculated on the dollar amount guaranteed, based on a schedule of rates applicable to different lengths of credit periods. The CCC-approved foreign bank issues a dollar-denominated, irrevocable letter of credit in favor of the U.S. exporter, ordinarily advised or confirmed by the financial institution in the United States agreeing to extend credit to the foreign bank. The U.S. exporter may negotiate an arrangement to be paid as exports occur by assigning the U.S. financial institution the right to proceeds that may become payable under the guarantee, and later presenting required documents to that financial institution. Such documents normally include a copy of the export report. If a foreign bank fails to make any payment as agreed, the exporter or the assignee may file a claim with USDA for the amounts due and covered by the guarantee. USDA will pay the U.S. bank and will take on the responsibility of collecting the overdue amount from the foreign bank.

The tables on pages 9 and 10 present FY 1997 allocations by country and product along with registrations through April 11, 1997, for various horticultural commodities and products. Repayment terms vary under the program, from 90 days to 3 years. *Cautionary information for use of the accompanying table: The table reflects only exporter applications for guarantees that have been entered into the GSM 102 computerized system. At any given time, exporter applications are in process, and not all of those received have been entered into the system. Moreover, all applications are initially entered into the system on a provisional basis until price reviews have been completed, the guarantee fee has been received, and the written guarantee has been issued. Thus, some*

applications now in the system may in the future be removed, and the commodity balances correspondingly increased. For details on terms and authorizations, see the footnotes to the table.

Note: The GSM will consider requests to establish a GSM-102 program for a country or region or amend an authorized program to include horticultural commodities and products which are currently not eligible. (For further information on the GSM-102 program for horticultural commodities, contact Yvette Wedderburn Bomersheim, 202-720-9903).

Supplier Credit Guarantee Program: Extends Credit Guarantees to Brazil and Colombia

USDA has authorized \$20 million, with \$10 million allocated and \$10 million unallocated, in credit guarantees for sales of U.S. agricultural commodities to Brazil under the Supplier Credit Guarantee Program (SCGP) for 1997. The SCGP is an adaptation of the GSM-102 program and is designed to assist exporters of U.S. agricultural commodities who wish to provide relatively short-term credits to their importers. Exporters may apply for credit guarantees on a first-come-first-served basis to cover the following horticultural products: tree nuts, fresh fruit, canned fruit, dried fruit, wine and brandy, fresh vegetables, canned vegetables, frozen vegetables, and potatoes. Coverage for up to 50 percent of the principal is offered on credit terms of 15, 20, 30, 45, 60, 90, 120, 150, and 180 days. No interest coverage is offered.

On March 26, USDA authorized \$20 million, with \$10 million allocated and \$10 million unallocated, in credit guarantees for sales of U.S. agricultural commodities to Colombia. Credit guarantees cover sales of the following horticultural products: tree nuts, fresh fruit, canned fruit, dried fruit, wine and brandy, fresh vegetables, canned vegetables, frozen vegetables, and potatoes. Coverage for up to 50 percent of the principal is offered on credit terms of 15, 20, 30, 45, 60, 90, 120, 150, and 180 days. No interest coverage is offered.

The SCGP is unique because it covers short-term financing extended directly by U.S. exporters to foreign buyers and requires that the importers sign a promissory note in case of default on the CCC-backed payment guarantee. The SCGP emphasizes high-value and value-added products, but may include commodities or products that also have been programmed under the GSM-102 program.

The tables on pages 11 and 12 present FY 1997 allocations by country and product along with registrations through April 11, 1997, for various horticultural commodities and products. *Cautionary information for use of the accompanying table: The table reflects only exporter applications for guarantees that have been entered into the SCGP computerized system. At any given time, exporter applications are in process, and not all of those received have been entered into the system. Moreover, all applications are initially entered into the system on a provisional basis until price reviews have been completed, the guarantee fee has been received, and the written guarantee has been issued. Thus, some applications now in the system may in the future be removed, and the commodity balances correspondingly increased.*

Note: The GSM will consider requests to establish a SCGP for a country or region or amend an authorized program to include horticultural commodities and products which are currently not eligible. (For further information on the SCGP for horticultural commodities, contact Yvette Wedderburn Bomersheim, 202-720-9903).

**FY 1997 GSM-102
CREDIT GUARANTEE COVERAGE 1/**

| Country/Commodity | Announced Allocation 12/ In Millions of Dollars) | Exporter Applications Received (In Millions of Dollars) | Balance (In Millions of Dollars) |
|----------------------------------|---|--|---|
| ANDEAN REGION 2/ | 200.0 | 73.1 | 126.9 |
| Dried fruit 7/ | | 0.8 | |
| Fresh fruit 6/ | | 0.0 | |
| Frozen fruit | | 0.0 | |
| Tomato Paste | | 0.7 | |
| Tree nuts 5/ | | 0.0 | |
| BRAZIL | 75.0 | 20.2 | 54.8 |
| Fresh fruit 6/ | | 4.6 | |
| Potatoes | | 0.0 | |
| CENTRAL AMERICA REGION 4/ | 80.0 | 39.9 | 40.1 |
| Potatoes | | 0.0 | |
| CHINA | 100.0 | 6.8 | 93.2 |
| Fresh fruit (apples & cherries) | | 0.0 | |
| Potatoes | | 0.0 | |
| CZECH REPUBLIC | 10.0 | 0.0 | 10.0 |
| Fresh fruit 6/ | | 0.0 | |
| Potatoes | | 0.0 | |
| EAST AFRICA REGION 11/ | 35.0 | 14.1 | 20.9 |
| Potatoes | | 0.0 | |
| EAST CARIBBEAN REGION 3/ | 50.0 | 28.6 | 21.4 |
| Fresh fruit 6/ | | 0.0 | |
| EGYPT | 100.0 | 98.8 | 1.2 |
| Fresh fruit 6/ | | 0.0 | |
| Potatoes | | 0.0 | |
| INDIA | 15.0 | 0.0 | 15.0 |
| Tree nuts 5/ | | 0.0 | |
| INDONESIA | 160.0 | 129.8 | 30.2 |
| Dried fruit 7/ | | 0.0 | |
| Fresh fruit 6/ | | 0.0 | |
| Potatoes | | 0.0 | |
| Tree nuts 5/ | | 0.0 | |
| MEXICO | 800.0 | 708.1 | 91.9 |
| Fresh fruit 6/ | | 0.0 | |
| Hops and Products | | 0.0 | |
| Potatoes | | 0.0 | |
| Tree nuts 5/ | | 0.0 | |
| PAPUA NEW GUINEA | 1.0 | 0.0 | 1.0 |
| Canned vegetables | | 0.0 | |
| POLAND | 25.0 | 0.0 | 25.0 |
| Potatoes | | 0.0 | |

**FY 1997 GSM-102
CREDIT GUARANTEE COVERAGE 1/**

| Country/Commodity | Announced Allocation 12/ In Millions of Dollars | Exporter Applications Received (In Millions of Dollars) | Balance (In Millions of Dollars) |
|-----------------------------------|---|---|-------------------------------------|
| RUSSIA | 70.0 | 70.0 | 0.0 |
| Canned fruit 4/ | | 0.06 | |
| Canned vegetables 8/ | | 0.06 | |
| Dehydrated instant soup | | 0.0 | |
| Fresh fruit 6/ | | 0.48 | |
| Fresh vegetables 9/ | | 0.0 | |
| Frozen vegetables | | 0.08 | |
| Frozen concentrated orange juice | | 0.0 | |
| Potatoes | | 0.0 | |
| Tree nuts 5/ | | 0.0 | |
| SLOVAKIA | 10.0 | 0.0 | 10.0 |
| Frozen concentrated orange juice | | 0.0 | |
| SOUTHERN AFRICA REGION 10/ | 50.0 | 0.0 | 50.0 |
| Potatoes | | 0.0 | |
| TUNISIA | 30.0 | 3.6 | 26.4 |
| Tree nuts 5/ | | 0.0 | |

1/ Coverage announced for FY 1997 as of April 11, 1997 as detailed in FAS Program Announcements (tel: 202-690-1621 for information); unless otherwise noted, terms are FOB, 90-days to 3 years. 2/ Barbados, Grenada, Guyana, St. Lucia, St. Vincent, and the Grenadines, Surinam, Trinidad and Tobago. 3/ Bolivia, Colombia, Ecuador, Chile, Peru, and Venezuela. 4/ Belize, Costa Rica, El Salvador, Guatemala, Honduras, Nicaragua, and Panama. 5/ almonds, pecans, pistachios, walnuts, Hazelnuts. 6/ Apples, apricots, avocados, blueberries, cherries, grapes, grapefruit, kiwifruit, lemons, melons, (watermelons, cantaloup, and honeydew), nectarines, oranges, pears, plums, peaches, raspberries, strawberries, tangerines. 7/ raisins, prunes, dates, figs, apples. 8/ asparagus, beans, carrots, corn, peas, tomatoes, tomato paste. 9/ asparagus, beans, broccoli, carrots, cauliflower, celery, corn, garlic, lettuce, onions, peppers, potatoes, and tomatoes. 10/ Angola, Botswana, Burundi, Lesotho, Madagascar, Malawi, Mauritius, Mozambique, Namibia, Rwanda, Sudan, Seychelles, South Africa, Swaziland, Tanzania, Zambia, and Zimbabwe. 11/ Kenya and Uganda. 12/ All commodities, including those not listed.

FY 1997
SUPPLIER CREDIT COVERAGE 1/

| Country/Commodity | Announced Allocation 10/ In Millions of Dollars) | Exporter Applications Received (In Millions of Dollars) | Balance (In Millions of Dollars) |
|----------------------------------|---|--|---|
| BRAZIL | 10.0 | 0.0 | 10.0 |
| Canned fruit 4/ | | 0.0 | |
| Dried fruit 5/ | | 0.0 | |
| Fresh fruit 3/ | | 0.0 | |
| Potaotes | | 0.0 | |
| Tree nuts 2/ | | 0.0 | |
| Canned vegetables 6/ | | 0.0 | |
| Fresh vegetables 7/ | | 0.0 | |
| Frozen vegetables 8/ | | 0.0 | |
| Wine; Brandy | | 0.0 | |
| COLOMBIA | 10.0 | 0.0 | 10.0 |
| Canned fruit 4/ | | 0.0 | |
| Dried fruit 5/ | | 0.0 | |
| Fresh fruit 3/ | | 0.0 | |
| Potatoes | | 0.0 | |
| Tree nuts 2/ | | 0.0 | |
| Canned vegetables 6/ | | 0.0 | |
| Fresh vegetables 7/ | | 0.0 | |
| Frozen vegetables 8/ | | 0.0 | |
| Wine; Brandy | | 0.0 | |
| GUATEMALA/CENTRAL AMERICA | 10.0 | 2.7 | 7.3 |
| Fresh fruit 3/ | | 0.0 | |
| Canned fruit 4/ | | 0.0 | |
| Dried fruit 5/ | | 0.0 | |
| Potatoes | | 0.0 | |
| Tree nuts 2/ | | 0.0 | |
| Fresh vegetables 7/ | | 0.0 | |
| Wine; Brandy | | 0.0 | |
| MEXICO | 30.0 | 0.21 | 29.79 |
| Dried fruit 5/ | | 0.0 | |
| Canned fruit 4/ | | 0.0 | |
| Canned vegetables 6/ | | 0.0 | |
| Fresh fruit 3/ | | 0.0 | |
| Fresh vegetables 7/ | | 0.0 | |
| Frozen vegetables 8/ | | 0.0 | |
| Potatoes | | 0.0 | |
| Tree nuts 2/ | | 0.0 | |
| Wine; Brandy | | 0.0 | |

**FY 1997
SUPPLIER CREDIT COVERAGE 1/**

| Country/Commodity | Announced Allocation 10/ In Millions of Dollars) | Exporter Applications Received (In Millions of Dollars) | Balance (In Millions of Dollars) |
|--------------------------|---|--|---|
| JAMAICA | 5.0 | 0.0 | 5.0 |
| Canned fruit 4/ | | 0.0 | |
| Dried fruit 5/ | | 0.0 | |
| Fresh fruit 3/ | | 0.0 | |
| Potatoes | | 0.0 | |
| Tree nuts 2/ | | 0.0 | |
| Canned vegetables 6/ | | 0.0 | |
| Fresh vegetables 7/ | | 0.0 | |
| Frozen vegetables 8/ | | 0.0 | |
| SOUTHEAST ASIA | 35.0 | 0.0 | 35.0 |
| Canned fruit 4/ | | 0.0 | |
| Dried fruit 5/ | | 0.0 | |
| Fresh fruit 3/ | | 0.0 | |
| Frozen fruit 9/ | | 0.0 | |
| Potatoes | | 0.0 | |
| Tree nuts 2/ | | 0.0 | |
| Canned Vegetables 6/ | | 0.0 | |
| Fresh vegetables 7/ | | 0.0 | |
| Frozen vegetables 8/ | | 0.0 | |
| Wine; Brandy | | 0.0 | |

1/ Coverage announced for FY 1997 as of April 11, 1997 as detailed in FAS Program Announcements (tel: 202-690-1621 for information. 2/ almonds, pecans, pistachios, walnuts, hazelnuts. 3/ Apples, apricots, avocados, blueberries, cherries, grapes, grapefruit, kiwi, lemons, melons, nectarines, oranges, pears, plums, peaches, raspberries, strawberries, tangerines. 4/ peaches, pears, cocktail, tart cherries. 5/ raisins, prunes, dates, figs. 6/ asparagus, beans, carrots, corn, peas, tomatoes, tomato paste. 7/ asparagus, beans, broccoli, carrots, cauliflower, celery, corn, garlic, lettuce, onions, peppers, potatoes, tomatoes. 8/ beans, broccoli, carrots, corn, spinach. 9/ blackberries, blueberries, raspberries, strawberries. 10/ All commodities, including those not listed.

EXPORT NEWS AND OPPORTUNITIES

Saudi market for fresh apples and pears is expected to increase

With a population of 21 million, Saudi Arabia is a significant market for a wide variety of fresh fruits from many countries. In 1996, Saudi Arabia imported about 140,000 metric tons of apples and 13,000 tons of pears. The market for apples and pears is steady, but is expected to increase in the future. Health consciousness among consumers is on the increase and the Saudi population continues to grow at 3.75 percent annually. In marketing year 1995/96, Saudi Arabia ranked 11th and 13th among the top U.S. customers for apple and pear exports, respectively.

Red apples (Red Delicious, Scarlet, and Fancy Red) dominate the market (80 percent of consumption, according to the trade), followed by Golden Delicious and Granny Smith. Red Apples are mainly from Chile (about 25 percent market share) and the United States (about 20 market share). A dual colored apple (red and gold) from France is slowly gaining popularity among consumers. Generally, U.S. fruit prices are higher than comparable categories from France, Turkey and Iran. The higher price of U.S. fruit is due to higher freight costs (a significant portion of imported apples from the United States are transported by air), their high quality and larger size relative to selected varieties from other sources. U.S. apples, however, are found in most major supermarkets and at wholesale markets throughout the Kingdom. The season for Chilean apples starts in March and extends through August, a season opposite to that of the United States. France is emerging as a major supplier of both red and green apples.

Turkey has emerged as the market leader in fresh pears, with a market share of 30 percent, followed by the United States, Chile, and Lebanon. Other suppliers are Swaziland, Syria and Spain. Popular pear varieties found on the Saudi marketplace are the Anjou (U.S. and Chile), Williams (South Africa), and Corsica (Europe). A new variety, Packam, which is sold in small

packs of ten, five, and two kilograms is gaining popularity.

The fresh fruit sector in Saudi Arabia is a mix of freelance importers who transport fruits by surface from Turkey, Syria and Iran and other nearby countries to the larger companies who bring in fruit from Chile, the United States, Europe, and South Africa.

Kuwait's demand for frozen vegetables is increasing

Between 1989 and 1995, Kuwait's imports of frozen vegetables doubled, to 14,517 tons and valued at \$18 million. During the same period, imports of U.S. frozen vegetables grew nearly fourfold, to almost 3,600 tons, or 25 percent of Kuwait's total frozen vegetable imports in 1995. Frozen french fries accounted for about 70 percent of total U.S.-origin frozen vegetable imports. Demand for frozen corn-on-the-cob also grew significantly.

Despite an estimated slight decline in 1996, imports of frozen vegetables are expected to increase 5 percent or more annually over the next 5 years, reaching 30,000 tons by 2001. Assuming current trends continue, Kuwaiti imports of U.S. frozen vegetables could achieve 10,000 tons by 2001.

The main reasons for the strong growth in frozen vegetable demand in Kuwait include: 1) increased consumer awareness of the convenience of frozen vegetables; 2) the perception that frozen vegetables are healthier than canned vegetables; 3) more freezers in homes and retail outlets; 4) increased numbers of single-person households; and 5) an increase in dining out due to the rapid expansion of the restaurant sector.

New Zealand kiwifruit promotes early harvest

The New Zealand kiwifruit harvest was expected to begin in mid-April this year as opposed to the past when it began at the end of April. The New Zealand Kiwifruit Marketing Board intends to

initiate a new marketing program under the name "Kiwi Start" which will handle early picked fruit. About half of the packhouses will be involved in the program which will focus on providing early fruit to the Japanese and European markets. Orchards participating in the program are offered an incentive of N.Z. \$0.56/tray for the first week, N.Z. \$0.42 for the second week, N.Z.\$0.27 for the third week and N.Z.\$0.13 for the fourth week. Organic fruit growers are offered incentives of N.Z. \$1.43/tray for the first week, N.Z. \$1.06 for the second week, N.Z.\$0.66 for the third week and N.Z.\$0.37 for the fourth week. Production is estimated at 260,000 tons and exports at 230,000 tons, both up about one percent from last year.

Taiwan opens market to U.S. tomatoes

Taiwan's Council of Agriculture (COA) announced on March 25, 1997 that it no longer considered U.S. tomatoes to be a host for tobacco blue mold (TBM), according to a recent cable from the American Institute in Taiwan. COA's announcement clears the way for the entry of U.S. tomatoes, which had been banned due to TBM concerns. In sharp contrast to Japan, where the United States has been working for years to overcome a similar TBM-inspired access barrier, it took USDA officials and COA authorities only a few months to bring this issue to a favorable conclusion.

Taiwan is a key market for a wide range of U.S. horticultural products, with exports valued at over \$365 million in CY 1996. The opening of that market to fresh tomatoes offers a new export opportunity for an industry whose exports to all destinations were valued at \$100 million in CY 1996.

WORLD TRADE SITUATION AND POLICY UPDATES

Mexican strawberries suspected in hepatitis A outbreak in Michigan

An outbreak of hepatitis A among students and

faculty in Calhoun County, Michigan has been linked to consumption of frozen strawberries thought to have originated in Mexico. Since the beginning of March, 130 to 150 cases of the disease have been identified, according to the Center for Disease Control (CDC). The strawberries were allegedly imported into the United States from Mexico and then processed and packaged for institutional use. The product has been recalled and CDC has instructed 15 other states who have received product from the same company not to use it until the issue is resolved.

FDA is investigating the processor to determine the source of the product, its current location, and the site of contamination. USDA reaffirmed at an April 2 press conference that its domestic food program purchases are required by law to be certified U.S. products. Pending the results of the USDA investigation, criminal and civil penalties could be imposed.

U.S.-China reach tentative phytosanitary agreement on grapes; limited to no progress for other horticultural products

Bilateral technical discussions with China in Guilin during April 10-13, 1997, produced some progress toward eliminating China's phytosanitary-based import barriers to U.S. fruits. USDA and Chinese officials reached a tentative agreement for the export of table grapes from four California counties: Kern, Madera, Tulare, and Fresno. Kings County received conditional approval, pending receipt from APHIS of additional technical information. Once the phytosanitary agreement is finalized, the U.S. grape industry will turn its attention to addressing China's prohibitively high import duty, currently set at 55 percent ad valorem. The ongoing WTO accession process provides a possible mechanism for bringing this duty, and others, down to trade facilitating levels.

While discussions were held on gaining import approval for additional apple varieties; significant differences remain. China has not yet completed its review of work plans for citrus and plums,

although it agreed to do so in a timely fashion. The two sides also discussed access conditions for cherries, pears, and potatoes. The United States reiterated clearly during the bilaterals the need for China to resolve the outstanding issues outlined in the 1992 Memorandum of Understanding.

Australia rejects access for New Zealand apples

The New Zealand Ministry of Agriculture reported that its request for access to the Australian apple market has been rejected. Australia's Quarantine Inspection Service (AQIS) recommended, in a draft assessment released April 14, 1997, that New Zealand apples should not be allowed entry due to the risk of fire blight disease. New Zealand contends that apples themselves are not a vector for fire blight and have proposed to ship mature fruit free of leaves and trash. Comments on the draft pest risk assessment will be received by AQIS until June 13, 1997.

U.S. requests WTO consultations on Japan's apple import policy

On April 7, 1997, the United States filed an initial complaint with the World Trade Organization (WTO), alleging that Japan's import quarantine measures violate the principles of the WTO's Sanitary and Phytosanitary Agreement. The U.S. call for WTO consultations is an attempt to resolve an ongoing dispute regarding Japan's policy and practice of requiring new and separate testing for each individual variety of fruit presented for export to that country. The United States believes that Japanese variety by variety testing requirements are scientifically unjustified and violate global trade rules. Under the WTO dispute settlement process, parties have 60 days to resolve their differences before possibly moving the matter to an international panel. Consultations are expected to begin in May.

U.S. apple exports to Japan in marketing year 1995/96 (July-June) totaled 1,403 tons, down almost 90 percent from shipments in 1994/95,

the first year Japan allowed certain apple varieties from two U.S. states to be imported. From July 1996 to January 1997, U.S. apple exports to Japan were 667 tons (valued at \$381,539), down 43 percent from shipments during the same period last season. Access to the Japanese market remains constrained due to a costly and stringent inspection process that requires, among other things, a tree-by-tree pest inspection. Additionally, Japanese officials have approved imports of only Red and Golden Delicious apples originating in Washington state and Oregon, thus excluding other apple varieties and other states.

EU Committee votes favorably on new citrus phytosanitary regulations

The EU Phytosanitary Standing Committee gave preliminary approval on April 18 to a revised set of phytosanitary requirements on citrus imports that will likely assure continued access for Florida grapefruit and other U.S. citrus, according to the USEU office in Brussels. EU fruit trade representatives had earlier feared that Florida grapefruit exports to the EU, valued at about \$60 million annually, could be threatened by unreasonably stringent new requirements, such as mandatory orchard inspection or registration, to protect against transmission of citrus canker and Caribbean fruit fly. However, the proposed regulations exclude new provisions for non-European fruit flies and recognize Florida's commercial groves outside of Dade County as free of citrus canker. The next step in the regulatory process is for the European Commission to draft the regulation and then submit it to the WTO for comments.

Japan opens market to U.S. tomatoes

Japan's government announced on April 24 that it was lifting its longstanding import ban on 25 varieties of U.S. tomatoes, effective immediately.

All of the involved parties, including APHIS, FAS, and the California and Florida industries, had invested considerable time and resources in this initiative in recent years. The United States had maintained from the outset that tobacco blue

mold (TBM), Japan's key quarantine concern, does not infect tomato plants and cannot be transmitted on tomato fruit.

Following a lengthy process of technical information exchange, Japan held its public hearing on the issue of access for U.S. tomatoes on March 21, 1997, and formally announced the opening of the market on April 24.

The industry views Japan's food service sector as a significant potential market for U.S. tomatoes, with near term sales prospects estimated at \$10-20 million annually. The industry presently forecasts sales rising to \$50 million by the year 2000.

CANNED DECIDUOUS FRUIT SITUATION FOR SELECTED COUNTRIES

The 1996/97 canned fruit pack in selected foreign countries is estimated at 1.3 million metric tons, 3 percent above the previous season's output. Selected country canned fruit exports in 1996/97 are forecast to increase by 2 percent to a record 885,800 tons. Record exports from South Africa, Spain and Italy will likely more than offset lower shipments from Greece. Higher selected country canned fruit mixtures, pear, and apricot exports are expected to outweigh reduced canned peach shipments. As of late January, about 50 percent of Greece's 1996 canned peach production had been sold and only about 30 percent shipped, compared with 80 and 70 percent respectively during the same time period a year ago. Greek ending stocks are forecast to rise in 1996/97. Greece is the world's largest canned fruit exporter, followed by South Africa and Italy. U. S. canned fruit exports to date (June-January) in 1996/97 are running 20 percent behind last season. This reduction is due to the frost reduced pear pack and competitive pricing.

CANNED PEACHES

Production remains high but exports are forecast to decrease

Total foreign canned peach output in selected countries in 1996/97 is forecast at 792,550 tons, up 15,000 tons from the previous estimate and about one percent from the previous season. The U.S. pack continues to be estimated at 345,000 tons. Estimated production in Greece, Spain and South Africa account for the larger production.

Selected foreign country canned peach exports for 1996/97 are estimated at 517,600 tons, down 40,000 tons from the forecast in the November issue of the *World Horticultural Trade & U.S. Export Opportunities* circular and down 3 percent from the previous year's level. Reduced exports from Greece and Chile are expected to more than offset higher shipments from South Africa and Spain.

GREECE

Exports forecast to decrease and stocks to rise

Greek production of cling peaches continues to be too large to be absorbed by the industry. Consequently, a large portion will be diverted to the withdrawal collection pools. The quantities of peaches and nectarines actually withdrawn during the past season were 390,000 tons compared to 185,000 tons last year.

Because world supplies are outpacing demand, prices remain lower than last year by 2 to 3 DM per case. Greek canners are reluctant to sell at these prices and appear willing to assume a longer term risk by increasing stocks.

Greek canned peach exports in 1996/97 are forecast at 330,000 tons, 8 percent below last year's revised shipments and the November forecast. As of January, about 50 percent of the

1996 canned peach production was sold and 30 percent shipped compared to the same time last year when 80 percent was sold and 70 percent shipped. Ending stocks are expected to rise to an all time high of 94,336 tons.

SPAIN

There are no changes from our last projections in November. The canned peach pack is estimated at 127,000 tons, up 7 percent from last year's level. Exports in 1996/97 are forecast to recover from last year's low level due to the larger pack and reach 30,000 tons.

ITALY

Peach production reverses three-year decline

The 1996/97 pack is estimated at 42,000 tons, up 2,000 tons from the November estimate and 8 percent from last year's low. Exports in 1996/97 are forecast at 41,000 tons, up 2,000 tons from the November forecast and 1,500 tons from the 1995/96 volume. Greece is Italy's leading competitor but other non-EU countries such as South Africa and Australia are also strong competitors.

FRANCE

There are no changes from the November forecast. Production has declined steadily since 1992/93 and is estimated at 17,000 tons in 1996/97, down 3 percent from the previous year and 47 percent since 1992/93. France is not a significant exporter. Imports in 1996/97 are forecast at 29,000 tons, up 1,300 tons from the previous year.

SOUTH AFRICA

Increased production, and competitive pricing help increase exports

Canned peaches represent the largest sector of the South African canned fruit industry. The intake of peaches for processing is forecast at 120,000 tons, up 3 percent from 1995/96. South Africa's production of canned peaches in 1996/97 is

forecast at 92,050 tons, up 8 percent from the previous year.

The industry's price committee was not able to come to an agreement on minimum prices for canning grade fruit for the 1996/97 season, but canners agreed not to pay less than the 1995/96 minimum price of R785 per ton. The rand continued to depreciate against the dollar, strengthening South Africa's competitive position in the international market. Exports in 1996/97 are forecast at 65,000 tons, up 2,600 tons from the November forecast, and 5,000 tons from the 1995/96 season. The industry claims that the current pack is sold and that the carryover consists of unshipped stocks.

AUSTRALIA

Production is constant and exports decline in response to subsidized Greek competition

Australia's canned peach production for the last 3 years has remained relatively constant, fluctuating only 400 tons between 1993 and 1995. The 1996/97 pack is estimated at 34,000 tons, the same amount produced last year.

Exports in 1995/96 were revised down by 4,000 tons to 8,578 tons. Poor export prospects resulted from a stronger Australian dollar and continued strong competition from subsidized European product. Shipments are forecast to resume to previous years levels and reach 12,000 tons in 1996/97. However, tough competition from Greece in important markets such as Japan and Canada will continue to plague Australia's efforts to reestablish a vibrant export market.

CHILE

Drought causes decline in production and exports

Canned peach production in 1996/97 is forecast to decline 16 percent to 38,500 tons as a result of severe drought affecting the quality and quantity of peaches for canning.

Exports are expected to decline by 20 percent as a result of reduced supplies. Exports totaled 33,406 tons in 1995/96 and are forecast at

26,600 tons in 1996/97.

Argentina

Canned peach production is forecast at 53,000 tons, up 18 percent from the previous year's weather-reduced crop.

Primary export markets for Argentine fruit are Brazil and Paraguay, which account for 65 and 23 percent, respectively, of Argentina's shipments.

Calendar year 1996 imports totaled 14,161 tons. Greece accounted for 43 percent of the Argentine imports in spite of paying a 12 percent countervailing duty. Chile accounted for 38 percent followed by South Africa with 10 percent.

Domestic consumption of canned fruit in Argentina remains strong because canned peaches are half the price of fresh fruit.

JAPAN

There is no change in the Japanese canned fruit situation since the November report.

Domestic consumption in 1995/96 stabilized around 87,000 tons, down 9 percent from previous year's level of 95,000 tons, because the popularity of consuming inexpensive canned fruit deserts has lessened.

China and Greece continue to be the low cost suppliers of imported canned peaches to Japan. The United States is the highest priced supplier.

CANNED PEARS

The 1996/97 canned pear situation is characterized by average production, high exports, and low stocks. Total canned pear production in the six selected foreign countries in 1996/97 is estimated at 155,735 tons, down 11,000 tons from the November estimate and down 2 percent from last year. Total exports by the selected suppliers in 1996/97 are forecast at 123,000 tons, 10,000 tons below the previous forecast but 12 percent above the 1995/96 year's level. Ending stocks are forecast at 34,853 tons, the second

lowest level in the last 7 years.

ITALY

Italy's canned pear pack for 1996/97 is estimated at 44,000 tons, down 4,000 tons from the November forecast and 4 percent from the previous year's level. Exports increased 2,000 tons, resulting in lower stock levels. Italy's shipments to the EU constitute more than 85 percent of its total canned pear exports.

SPAIN

There is no change in Spain's canned pear situation since the November report.

Spain's canned pear production is estimated at 17,800 tons, 9 percent above the previous year's output. About 90 percent of this year's pack may be exported, reducing stock levels from 8,475 tons to 2,325 tons. Over 86 percent of Spain's canned pears are exported to the European Union.

AUSTRALIA

This year's pack is estimated at 38,000 tons, down 6 percent from last year's output. This is due to a reduction in tree numbers resulting from a flood in the Goulburn Valley and to the closure of the Letona cannery in New South Wales.

The Australian canned pear industry is focused on exports, primarily to the European Union and Japan. Total exports in 1995/96 reached 28,798 tons, up 7 percent from the previous year. Exports in 1996/97 are forecast at 30,000 tons.

Australian ending stocks of canned pears in 1996/97 are forecast at 11,197 tons, down 29 percent from last year.

SOUTH AFRICA

The forecast canned pear pack has been reduced from the previous estimate by 3,100 tons to 34,785 tons, 4 percent below last year's level. Exports are forecast at a record 30,000 tons, up 33 percent, and stocks are forecast down 12 percent from last year's record 12,783 tons.

CANNED FRUIT MIXTURES

The canned fruit mixtures situation is characterized by increased production, exports, and stocks. Output of canned fruit mixtures in selected foreign markets for 1996/97 is estimated at 230,500 tons, compared to the previous estimate of 228,663 tons. This year's pack is 2 percent greater than last year's production. The 1996/97 pack in the EU is forecast at 115,150 tons, up 6 percent. Production in major processing countries, France, Italy and Greece was mixed from the previous year. Greek output declined by 26 percent to 4,500 tons because canners were unable to compete with lower priced Italian product. This compares to the last estimate which placed the pack at 5,100 tons. Only three plants in Greece processed mixtures this season. The French pack increased 51 percent to 19,650 tons and the Italian pack is estimated to be up by 1 percent to 91,000 tons.

Total selected country exports of canned fruit mixtures in 1996/97 are forecast at 186,500 tons, up 3,000 tons from the previous forecast and 6 percent from the previous year. EU exports are forecast to rise by 1 percent.

CANNED APRICOTS

Total canned apricot production in 1996/97 in the four foreign selected countries is estimated at 76,415 tons, up 10,000 tons from the November forecast and 22 percent from the previous year. The pack increased in all four major reporting countries. The 1996/97 Australian pack is estimated at 9,400 tons more than double last year's level; Greece is up 5,000 tons to 20,000 tons; South Africa is up 7 percent to 32,815 tons; and Spanish production is up 13 percent to 14,200 tons. Selected country exports in 1996/97 are forecast at 58,700 tons, up 20 percent.

UNITED STATES

U.S. canned fruit exports expected to decline

U.S. exports of canned deciduous fruit are forecast

to decline by 19 percent in 1996/97 due to keen competition from other suppliers, reduced domestic supplies of pears for canning and the appreciation of the dollar.

Canned peach exports for marketing year 1996/97 are projected to decline by nearly one third as a result of strong price competition from European and South African suppliers. U.S. canners are maintaining prices based on quality. They are reluctant to enter into a bidding competition with Greek and Chinese shippers who are able to supply regardless of price. U.S. shipments of canned pears are forecast to decrease by 47 percent due to reduced supplies.

U.S. Canned Fruit Exports
(Jun/May Year; Metric Tons, Net Wt.)
1992/93 1993/94 1994/95 1995/96 1996/97 1/

| | | | | | |
|--------------|---------------|---------------|---------------|---------------|---------------|
| Mixtures | 34,895 | 27,974 | 29,277 | 28,266 | 25,950 |
| Peach | 19,815 | 19,309 | 18,769 | 21,293 | 14,620 |
| Pear | 3,905 | 2,890 | 4,720 | 7,315 | 3,885 |
| TOTAL | 58,616 | 50,173 | 52,766 | 54,874 | 44,455 |

Source: U.S. Census Bureau data
1/Forecast: FAS/H&TP

Fruit mixtures are the dominant element of U.S. trade in canned deciduous fruit. Exports for 1996/97 are forecast to decrease by about one percent from last year's level.

Canned peach exports down

During the first 8 months of this marketing year shipments to Asia and Canada are off by a third compared to last year; and shipments to South America totaled only 256 tons compared to 1,312 tons. Exports to Japan, Korea and Taiwan are down by 54, 36 and 35 percent respectively.

Canned pear exports suffer from reduced pack

The 1996/97 U.S. canned pear pack is estimated at 114,276 tons, down 31 percent from the 1995/96 pack. Following 2 straight years of short packs, stocks are nonexistent. Exports to Canada, the primary market, are down 45 percent from last year.

(For further information, contact Robert Knapp, 202-720-6877; or FAX: 202-720-3799.)

U.S. Cling Peach Situation and Outlook 1/

| | 1992/93 | 1993/94 | 1994/95 | 1995/96 | 1996/97 6/ |
|-----------------------------|---------|---------|---------|---------|------------|
| - - - - Metric Tons - - - - | | | | | |
| Deliveries to canners | 517,123 | 479,909 | 485,809 | 390,379 | 498,559 |
| Paid tons Packed | 487,156 | 452,394 | 464,582 | 370,580 | 473,675 |
| Peach Pack 2/ | 406,654 | 369,014 | 400,082 | 273,774 | 344,556 |
| Beginning Stocks | 30,618 | 71,444 | 77,569 | 113,289 | 39,430 |
| Imports | 19,261 | 21,211 | 20,739 | 14,100 | 31,423 |
| Total Supply 3/ | 459,193 | 461,670 | 498,390 | 401,162 | 415,408 |
| Apparent Consumption 4/ | 367,934 | 364,792 | 366,332 | 340,425 | 349,880 |
| Exports | 19,815 | 19,309 | 18,769 | 21,293 | 14,650 |
| Ending Stocks 5/ | 30,618 | 77,569 | 113,898 | 39,430 | 50,878 |

Source: California Cling Peach Industry, 1996, and U.S. Census data

1/ Data show trends in the U.S. situation; 1996/97 data are forecast.

2/ Pack estimates are for crop year in California, net weight basis.

3/ Accounts only for California production, which is about 98 percent of total U.S. pack.

4/ Total supply less exports and stocks held by canners.

5/ Ending stocks are supplies held by canners at end of season.

6/ Forecast FAS\H&TP

United States: Canned Peach Exports
1991/92-1996/97

| Country | 1991/92 | 1992/93 | 1993/94 | 1994/95 | 1995/96 | 1995/96 June - Jan | 1996/97 June - Jan |
|---|---------|---------|---------|---------|---------|-----------------------|-----------------------|
| - - - - Metric Tons, Net weight) 1/ - - - - | | | | | | | |
| Canada | 2,427 | 2,691 | 2,809 | 3,908 | 5,589 | 3,558 | 2,462 |
| Mexico | 1,581 | 1,775 | 1,400 | 454 | 294 | 158 | 308 |
| Japan | 7,593 | 5,812 | 5,674 | 4,595 | 4,290 | 2,881 | 1,334 |
| Korea | 30 | 259 | 820 | 2,314 | 2,495 | 1,415 | 911 |
| Taiwan | 2,702 | 2,460 | 1,719 | 1,259 | 1,852 | 1,410 | 914 |
| Hong Kong | 1,812 | 1,467 | 1,768 | 943 | 867 | 557 | 603 |
| Singapore | 640 | 754 | 1,194 | 1,164 | 958 | 673 | 700 |
| Philippines | 552 | 744 | 382 | 1,018 | 617 | 417 | 361 |
| Panama | 410 | 266 | 325 | 202 | 195 | 124 | 65 |
| Colombia | 267 | 58 | 98 | 85 | 114 | 40 | 82 |
| Saudi Arabia | 266 | 532 | 460 | 137 | 166 | 125 | 106 |
| Others | 1,774 | 2,997 | 2,660 | 2,690 | 8,146 | 2,815 | 1,901 |
| TOTAL | 20,054 | 19,815 | 19,309 | 18,769 | 21,293 | 14,173 | 9,747 |

Source: U.S. Census Bureau data

1/ Marketing year: June/May; one metric ton equals 48.99 standard 45 lb. net cases of 24x2 ½ cans.
Others category includes Costa Rica and Ecuador.

United States: Canned Peach Imports
1991/92-1996/97

| Country | 1991/92 | 1992/93 | 1993/94 | 1994/95 | 1995/96 | 1995/96 June - Jan | 1996/97 June-Jan |
|---|---------|---------|---------|---------|---------|-----------------------|---------------------|
| - - - - Metric Tons, Net weight) 1/ - - - - | | | | | | | |
| Greece | 17,608 | 19,021 | 15,515 | 16,743 | 10,489 | 7,714 | 14,865 |
| Chile | 879 | 879 | 1,076 | 1,637 | 1,755 | 1,405 | 608 |
| Argentina | 349 | 373 | 44 | 58 | 31 | 20 | 0 |
| Spain | 142 | 986 | 829 | 233 | 3 | 31 | 3,020 |
| Italy | 0 | 18 | 316 | 4 | 0 | 3 | 19 |
| Mexico | 1 | 0 | 0 | 0 | 1,546 | 4 | 2 |
| South Africa | 116 | 382 | 3,319 | 1,693 | 233 | 1,281 | 2,193 |
| Others | 166 | 262 | 112 | 371 | 276 | 229 | 242 |
| TOTAL | 19,261 | 21,921 | 21,211 | 20,739 | 14,100 | 10,687 | 20,949 |

Source: U.S. Census Bureau data

1/ Marketing year: June/May; one metric ton equals 48.99 standard 45 lb. net cases of 24x2 ½ cans.

United States: Canned Fruit Mixtures Exports
1991/92-1996/97

| Country | 1991/92 | 1992/93 | 1993/94 | 1994/95 | 1995/96 | 1995/96 June - Jan | 1996/97 June - Jan |
|---|---------|---------|---------|---------|---------|-----------------------|-----------------------|
| - - - - Metric Tons, Net weight) 1/ - - - - | | | | | | | |
| Canada | 7,770 | 6,542 | 5,677 | 5,635 | 5,531 | 3,260 | 4,788 |
| Mexico | 724 | 501 | 547 | 668 | 100 | 84 | 145 |
| Japan | 6,398 | 4,708 | 6,205 | 5,612 | 4,163 | 44 | 153 |
| Hong Kong | 3,593 | 3,753 | 3,999 | 3,915 | 2,793 | 1,997 | 1,526 |
| Taiwan | 984 | 1,709 | 1,106 | 971 | 622 | 512 | 211 |
| Philippines | 2,164 | 3,337 | 1,289 | 2,801 | 4,313 | 3,597 | 3,624 |
| Singapore | 2,089 | 2,662 | 2,575 | 4,476 | 3,124 | 2,741 | 1,370 |
| Saudi Arabia | 1,514 | 3,096 | 1,387 | 458 | 1,055 | 604 | 446 |
| Panama | 1,100 | 1,138 | 863 | 744 | 637 | 424 | 313 |
| Sweden | 709 | 898 | 289 | 241 | 225 | 104 | 121 |
| Others | 4,035 | 6,552 | 4,037 | 3,756 | 3,703 | 5,182 | 4,604 |
| TOTAL | 31,080 | 34,896 | 27,974 | 29,277 | 26,266 | 18,549 | 17,301 |

Source: U.S. Census Bureau data

1/ Marketing year is June/May; one metric ton equals 48.99 standard 45 lb. net cases of 24x2 ½ cans.

United States: Canned Pear Exports
1991/92-1996/97

| Country | 1991/92 | 1992/93 | 1993/94 | 1994/95 | 1995/96 | 1995/96 June - Jan | 1996/97 June - Jan |
|---|---------|---------|---------|---------|---------|-----------------------|-----------------------|
| - - - - Metric Tons, net weight) 1/ - - - - | | | | | | | |
| Canada | 1,288 | 1,508 | 1,554 | 2,795 | 5,669 | 3,321 | 1,840 |
| Mexico | 381 | 321 | 164 | 25 | 0 | 0 | 0 |
| France | 1,801 | 76 | 5 | 0 | 30 | 15 | 0 |
| Italy | 118 | 0 | 0 | 9 | 0 | 0 | 0 |
| Denmark | 245 | 71 | 0 | 0 | 13 | 13 | 0 |
| Sweden | 291 | 140 | 4 | 0 | 4 | 0 | 0 |
| Japan | 845 | 506 | 402 | 485 | 623 | 418 | 278 |
| Singapore | 109 | 76 | 88 | 113 | 9 | 4 | 36 |
| Costa Rica | 188 | 111 | 137 | 0 | 28 | 0 | 0 |
| UAE 2/ | 0 | 0 | 5 | 555 | 79 | 69 | 0 |
| Others | 492 | 1,096 | 531 | 747 | 860 | 535 | 436 |
| TOTAL | 5,758 | 3,905 | 2,890 | 4,720 | 7,315 | 4,379 | 2,590 |

Source: U.S. Census Bureau data

1/ Marketing year: June/May; one metric ton equals 48.99 standard 45 lb. net cases of 24x2 ½ cans.

2/ United Arab Emirates.

Canned Peaches: Production, Supply and Distribution

| Country/ Year | Begin. Stocks | Production | Imports | Supply & Distribution | Exports | Domestic Consumption | Ending Stocks |
|--|------------------|------------|---------|--------------------------|---------|-------------------------|------------------|
| - - - - Metric Tons, net weight 1/ - - - - | | | | | | | |
| France | | | | | | | |
| 1994/95 | 3,000 | 22,480 | 26,393 | 51,873 | 7,768 | 43,105 | 1,000 |
| 1995/96 | 1,000 | 17,430 | 26,743 | 45,173 | 8,880 | 35,793 | 500 |
| 1996/97 | 500 | 17,000 | 29,000 | 46,500 | 8,000 | 35,500 | 3,000 |
| Greece | | | | | | | |
| 1994/95 | 39,438 | 375,354 | 445 | 415,237 | 352,671 | 14,700 | 47,866 |
| 1995/96 | 47,866 | 375,670 | 400 | 424,036 | 360,000 | 10,000 | 53,936 |
| 1996/97 | 53,936 | 378,000 | 400 | 432,336 | 330,000 | 8,000 | 94,336 |
| Italy | | | | | | | |
| 1994/95 | 30,700 | 45,000 | 13,000 | 88,700 | 42,000 | 35,700 | 11,000 |
| 1995/96 | 11,000 | 37,000 | 18,100 | 66,100 | 39,500 | 26,600 | 0 |
| 1996/97 | 0 | 42,000 | 20,000 | 62,000 | 41,000 | 21,000 | 0 |
| Spain | | | | | | | |
| 1994/95 | 10,900 | 113,200 | 3,500 | 127,600 | 28,600 | 95,000 | 4,000 |
| 1995/96 | 4,000 | 118,700 | 5,500 | 128,200 | 15,500 | 100,000 | 12,700 |
| 1996/97 | 12,700 | 127,000 | 1,000 | 140,700 | 30,000 | 100,000 | 10,700 |
| Total EU | | | | | | | |
| 1994/95 | 84,038 | 556,034 | 43,338 | 683,410 | 431,039 | 188,505 | 63,866 |
| 1995/96 | 63,866 | 548,800 | 50,743 | 663,509 | 423,880 | 172,393 | 67,136 |
| 1996/97 | 67,136 | 564,000 | 50,400 | 681,536 | 409,000 | 164,500 | 108,036 |
| Argentina | | | | | | | |
| 1994/95 | 5,713 | 50,000 | 13,000 | 68,713 | 5,000 | 55,000 | 8,713 |
| 1995/96 | 8,713 | 45,000 | 14,161 | 67,874 | 6,734 | 57,140 | 4,000 |
| 1996/97 | 4,000 | 53,000 | 8,000 | 65,000 | 5,000 | 55,000 | 5,000 |
| Australia | | | | | | | |
| 1994/95 | 17,062 | 32,500 | 245 | 49,807 | 11,389 | 22,200 | 16,218 |
| 1995/96 | 16,218 | 34,000 | 835 | 51,053 | 8,575 | 24,000 | 18,478 |
| 1996/97 | 18,478 | 34,000 | 800 | 53,278 | 12,000 | 24,500 | 16,778 |
| Chile | | | | | | | |
| 1994/95 | 369 | 45,000 | 0 | 45,369 | 33,740 | 11,000 | 629 |
| 1995/96 | 629 | 46,000 | 0 | 46,629 | 33,406 | 12,500 | 723 |
| 1996/97 | 723 | 38,500 | 0 | 39,223 | 26,600 | 12,000 | 623 |
| Japan | | | | | | | |
| 1994/95 | 4,000 | 13,501 | 77,400 | 94,901 | 2 | 93,399 | 1,500 |
| 1995/96 | 1,500 | 11,500 | 73,273 | 86,273 | 0 | 83,273 | 3,000 |
| 1996/97 | 3,000 | 11,000 | 73,000 | 87,000 | 0 | 86,000 | 1,000 |
| South Africa | | | | | | | |
| 1994/95 | 26,600 | 89,567 | 2 | 116,169 | 54,616 | 27,770 | 33,783 |
| 1995/96 | 33,783 | 85,483 | 67 | 119,333 | 59,962 | 27,901 | 31,470 |
| 1996/97 | 31,470 | 92,050 | 25 | 123,545 | 65,000 | 28,255 | 30,290 |
| TOTAL | | | | | | | |
| 1994/95 | 137,782 | 786,602 | 133,985 | 1,058,369 | 535,786 | 397,874 | 124,709 |
| 1995/96 | 124,709 | 770,783 | 139,079 | 1,034,671 | 532,557 | 377,207 | 124,807 |
| 1996/97 | 124,807 | 792,550 | 132,225 | 1,049,582 | 517,600 | 370,255 | 161,727 |

1/ One metric ton 48.99 standard 45-lb. net cases of 24 x 2 1/2 cans

Canned Pears: Production, Supply and Distribution

| Country/ Year | Begin. Stocks | Production | Imports | Supply & Distribution | Exports | Domestic Consumption | Ending Stocks |
|--|------------------|------------|---------|--------------------------|---------|-------------------------|------------------|
| - - - - Metric Tons, net weight 1/ - - - - | | | | | | | |
| France | | | | | | | |
| 1994/95 | 9,940 | 20,430 | 21,116 | 51,486 | 2,827 | 41,174 | 7,485 |
| 1995/96 | 7,485 | 19,570 | 21,154 | 48,209 | 3,139 | 39,930 | 5,140 |
| 1996/97 | 5,140 | 20,650 | 21,200 | 46,990 | 3,000 | 38,990 | 5,000 |
| Italy | | | | | | | |
| 1994/95 | 46,350 | 33,000 | 1,000 | 80,350 | 36,000 | 15,350 | 29,000 |
| 1995/96 | 29,000 | 46,000 | 700 | 75,700 | 42,900 | 14,800 | 18,000 |
| 1996/97 | 18,000 | 44,000 | 1,000 | 63,000 | 44,000 | 14,000 | 5,000 |
| Spain | | | | | | | |
| 1994/95 | 6,100 | 23,100 | 200 | 29,400 | 9,200 | 8,000 | 12,200 |
| 1995/96 | 12,200 | 16,300 | 75 | 28,575 | 12,300 | 7,800 | 8,475 |
| 1996/97 | 8,475 | 17,800 | 50 | 26,325 | 16,000 | 8,000 | 2,325 |
| TOTAL EU | | | | | | | |
| 1994/95 | 62,390 | 76,530 | 22,316 | 161,236 | 48,027 | 64,524 | 48,685 |
| 1995/96 | 48,685 | 81,870 | 21,929 | 152,484 | 58,339 | 62,530 | 31,615 |
| 1996/97 | 31,615 | 82,450 | 22,250 | 136,315 | 63,000 | 60,990 | 12,325 |
| Australia | | | | | | | |
| 1994/95 | 17,462 | 36,000 | 82 | 53,544 | 26,783 | 10,276 | 16,485 |
| 1995/96 | 16,485 | 40,500 | 105 | 57,090 | 28,798 | 12,500 | 15,792 |
| 1996/97 | 15,797 | 38,000 | 100 | 53,897 | 30,000 | 12,700 | 11,197 |
| Japan | | | | | | | |
| 1994/95 | 300 | 465 | 9,980 | 10,745 | 0 | 10,545 | 200 |
| 1995/96 | 200 | 650 | 10,695 | 11,545 | 0 | 11,345 | 200 |
| 1996/97 | 200 | 500 | 10,000 | 10,700 | 0 | 10,500 | 200 |
| South Africa | | | | | | | |
| 1994/95 | 4,900 | 26,390 | 1 | 31,291 | 19,339 | 6,307 | 5,645 |
| 1995/96 | 5,645 | 36,117 | 3 | 41,765 | 22,612 | 6,370 | 12,783 |
| 1996/97 | 12,783 | 34,785 | 2 | 47,570 | 30,000 | 6,440 | 11,130 |
| Total | | | | | | | |
| 1994/95 | 85,052 | 139,385 | 32,379 | 256,816 | 94,149 | 91,652 | 71,015 |
| 1995/96 | 71,015 | 159,137 | 32,732 | 262,884 | 109,749 | 92,745 | 60,390 |
| 1996/97 | 60,395 | 155,735 | 32,352 | 248,482 | 123,000 | 90,630 | 34,852 |

1/ One metric ton 48.99 standard 45-lb. net cases of 24 x 2 1/2 cans

Canned Mixed Fruit: Production, Supply and Distribution

| Country/ Year | Begin. Stocks | Production | Imports | Supply & Distribution | Exports | Domestic Consumption | Ending Stocks |
|--|------------------|------------|---------|--------------------------|---------|-------------------------|------------------|
| - - - - Metric Tons, net weight 1/ - - - - | | | | | | | |
| France | | | | | | | |
| 1994/95 | 13,190 | 16,667 | 31,565 | 61,422 | 15,272 | 44,000 | 2,150 |
| 1995/96 | 2,150 | 12,990 | 34,243 | 48,383 | 17,567 | 30,816 | 1,000 |
| 1996/97 | 1,000 | 19,650 | 35,000 | 55,650 | 19,000 | 30,650 | 6,000 |
| Greece | | | | | | | |
| 1994/95 | 447 | 15,500 | 180 | 16,127 | 14,697 | 900 | 530 |
| 1995/96 | 530 | 6,100 | 500 | 7,130 | 6,000 | 900 | 230 |
| 1996/97 | 230 | 4,500 | 500 | 5,230 | 4,330 | 900 | 0 |
| Italy | | | | | | | |
| 1994/95 | 0 | 78,000 | 2,500 | 80,500 | 71,000 | 9,500 | 0 |
| 1995/96 | 0 | 90,000 | 3,900 | 93,900 | 85,000 | 8,900 | 0 |
| 1996/97 | 0 | 91,000 | 4,500 | 95,500 | 86,700 | 8,800 | 0 |
| TOTAL EU | | | | | | | |
| 1994/95 | 13,637 | 110,167 | 34,245 | 158,049 | 100,969 | 54,400 | 2,680 |
| 1995/96 | 2,680 | 109,090 | 38,643 | 149,413 | 108,567 | 40,616 | 1,230 |
| 1996/97 | 1,230 | 115,150 | 40,000 | 156,380 | 110,030 | 40,350 | 6,000 |
| Argentina | | | | | | | |
| 1994/95 | 500 | 11,000 | 1,808 | 13,308 | 311 | 12,697 | 300 |
| 1995/96 | 300 | 11,000 | 1,500 | 12,800 | 310 | 12,190 | 300 |
| 1996/97 | 300 | 14,000 | 700 | 15,000 | 500 | 14,000 | 500 |
| Australia | | | | | | | |
| 1994/95 | 1,055 | 28,500 | 0 | 29,555 | 15,447 | 13,200 | 908 |
| 1995/96 | 908 | 30,000 | 0 | 30,908 | 13,604 | 15,000 | 2,304 |
| 1996/97 | 2,304 | 29,000 | 0 | 31,304 | 15,500 | 15,000 | 804 |
| Chile | | | | | | | |
| 1994/95 | 14 | 6,450 | 0 | 6,464 | 6,124 | 320 | 20 |
| 1995/96 | 20 | 7,000 | 0 | 7,020 | 6,683 | 310 | 27 |
| 1996/97 | 27 | 5,800 | 0 | 5,827 | 5,450 | 320 | 57 |
| Japan | | | | | | | |
| 1994/95 | 500 | 3,721 | 15,951 | 20,172 | 7 | 19,665 | 500 |
| 1995/96 | 500 | 3,572 | 14,010 | 18,082 | 28 | 17,554 | 500 |
| 1996/97 | 500 | 3,500 | 15,000 | 19,000 | 20 | 18,480 | 500 |
| South Africa | | | | | | | |
| 1994/95 | 15,500 | 55,721 | 3 | 71,224 | 45,203 | 10,546 | 15,475 |
| 1995/96 | 15,475 | 65,210 | 25 | 80,710 | 47,408 | 10,852 | 22,450 |
| 1996/97 | 22,450 | 63,050 | 15 | 85,515 | 55,000 | 11,140 | 19,375 |
| TOTAL | | | | | | | |
| 1994/95 | 31,206 | 215,559 | 52,007 | 298,772 | 168,061 | 110,828 | 19,883 |
| 1995/96 | 19,883 | 225,872 | 54,178 | 298,933 | 176,600 | 96,522 | 26,811 |
| 1996/97 | 26,811 | 230,500 | 55,715 | 313,026 | 186,500 | 99,290 | 27,236 |

1/ One metric ton 48.99 standard 45-lb. net cases of 24 x 2 1/2 cans
 note: Data for the United States are no longer available.

Canned Apricots: Production, Supply and Distribution

| Country/ Year | Begin. Stocks | Production | Imports | Supply & Distribution | Exports | Domestic Consumption | Ending Stocks |
|--|------------------|------------|---------|--------------------------|---------|-------------------------|------------------|
| - - - - Metric Tons, net weight 1/ - - - - | | | | | | | |
| Australia | | | | | | | |
| 1994/95 | 3,016 | 9,600 | 937 | 13,553 | 1,843 | 8,999 | 2,711 |
| 1995/96 | 2,711 | 4,380 | 1,527 | 8,618 | 1,204 | 7,000 | 414 |
| 1996/97 | 414 | 9,400 | 900 | 10,714 | 1,800 | 8,500 | 414 |
| Greece | | | | | | | |
| 1994/95 | 3,085 | 23,657 | 100 | 26,842 | 24,066 | 1,200 | 1,576 |
| 1995/96 | 1,576 | 15,018 | 100 | 16,694 | 15,000 | 1,200 | 494 |
| 1996/97 | 494 | 20,000 | 100 | 20,594 | 18,900 | 1,200 | 494 |
| South Africa | | | | | | | |
| 1994/95 | 11,643 | 28,917 | 16 | 40,576 | 24,205 | 5,996 | 10,375 |
| 1995/96 | 10,375 | 30,646 | 38 | 41,059 | 24,428 | 6,301 | 10,330 |
| 1996/97 | 10,330 | 32,815 | 15 | 43,160 | 28,000 | 6,510 | 8,650 |
| Spain | | | | | | | |
| 1994/95 | 0 | 15,150 | 40 | 15,190 | 10,500 | 4,490 | 200 |
| 1995/96 | 200 | 12,600 | 280 | 13,090 | 8,000 | 4,500 | 580 |
| 1996/97 | 580 | 14,200 | 40 | 14,820 | 10,000 | 4,500 | 320 |
| Total | | | | | | | |
| 1994/95 | 17,744 | 77,324 | 1,093 | 96,161 | 60,614 | 20,685 | 14,862 |
| 1995/96 | 14,862 | 62,644 | 1,945 | 79,461 | 48,632 | 19,001 | 11,818 |
| 1996/97 | 11,818 | 76,415 | 1,055 | 89,288 | 58,700 | 20,710 | 9,878 |

1/ One metric ton 48.99 standard 45-lb. net cases of 24 x 2 1/2 cans

Note: Data for the United States are no longer available.

TREE NUT SITUATION UPDATES

This report updates the tree nut situation for selected countries published in the October 1996 issue of the *World Horticultural Trade & U.S. Export Opportunities* circular.

ALMONDS

Almond production in selected countries in 1996/97 is forecast at 340,570 metric tons (shelled basis), 3 percent below the previous estimate but 30 percent above 1995/96 output. Lower revisions in the 1996/97 U.S. and Spanish almond crops accounted for this decrease. The 1996/97 U.S. almond crop is estimated at 235,868 tons, 2 percent below the previous forecast, but 41 percent above the previous season's weather-reduced harvest. Although the 1996/97 Spanish crop estimate was reduced by 9 percent from the October, the harvest is still 36 percent above the weather-reduced 1995/96 output.

Almond exports from selected countries in 1996/97 are forecast at 212,500 tons, 13 percent above the October forecast and 19 percent above the previous year's shipments. The United States accounts for all of the increase in the export forecast as shipments to date are sharply above the previous season's pace. U.S. exports from July 1996 to March 1997 (according to the California Almond Board) have totalled 153,535 tons, 22 percent above last season's exports during the same time period. Sales to the European Union, the largest U.S. market, are up 22 percent. Based on strong export demand, U.S. 1996/97 ending almond stocks are forecast to fall to 28,261 tons, the lowest level since 1978/79.

HAZELNUTS

The 1996/97 hazelnut production estimate for selected countries has been reduced by 1 percent from the October forecast. Spain accounts for most of the decrease as heavy rains during the pollination period adversely affected the crop.

Total hazelnut exports from reporting countries in 1996/97 are forecast at 366,000 tons, 1 percent above the previous forecast but 5 percent below

the previous year's shipments. The U.S. export forecast was increased based on stronger shipments to date than earlier expected. The export forecast for Turkey, the world's largest hazelnut exporter, is unchanged at 300,000 tons, 12 percent below the previous year's volume. According to the Black Sea Exporters Union, 212,518 tons of Turkish hazelnuts were booked for export in the first 5 months of 1996/97 (September 1-January 24), 11 and 17 percent respectively below bookings during the same time period in 1995/96 and 1994/95.

WALNUTS

Walnut production in selected countries in 1996/97 is estimated at 588,575 tons (in-shell basis), 2 percent below the previous estimate. A lower production estimate for the United States accounts for nearly all of the decrease in selected country output. The 1996/97 U.S. walnut crop is estimated at 185,975 tons, 12 percent below the 1995/96 harvest.

Walnut exports from selected countries in 1996/97 are forecast at a record 198,350 tons, 5 percent above the previous forecast and 11 percent above the previous year's volume. The 1996/97 U.S. export forecast was increased based on higher shipments to date than earlier expected. U.S. exports from August 1996 to February 1997 (according to the U.S. Bureau of Census) totalled 90,907 tons, 2 percent above the previous year's shipments during the same time period.

(For further information on supply, distribution, and trade contact William Janis at 202-720-0897. For information on U.S. marketing opportunities, contact Stacey Peckins at 202-720-5330.)

Almonds: Production, Supply, and Distribution
Marketing Years 1994/95-1996/97 ^{1/}

| Country/ Marketing Year | Beginning Stocks | Production | Imports | Supply and Distribution | Exports | Domestic Consumption | Ending Stocks |
|---|---------------------|------------|---------|----------------------------|---------|-------------------------|------------------|
| (metric tons, shelled basis) | | | | | | | |
| Greece | | | | | | | |
| 1994/95 | 3,803 | 16,000 | 1,000 | 20,803 | 1,800 | 15,600 | 3,403 |
| 1995/96 | 3,403 | 13,000 | 1,000 | 17,403 | 850 | 15,400 | 1,153 |
| 1996/97 ^F | 1,153 | 15,000 | 1,000 | 17,153 | 400 | 15,500 | 1,253 |
| Italy | | | | | | | |
| 1994/95 | 1,000 | 14,000 | 9,569 | 24,569 | 1,973 | 22,096 | 500 |
| 1995/96 | 500 | 15,000 | 6,500 | 22,000 | 2,200 | 19,300 | 500 |
| 1996/97 ^F | 500 | 6,000 | 10,000 | 16,500 | 1,000 | 15,000 | 500 |
| Morocco | | | | | | | |
| 1994/95 | 1,600 | 5,743 | 28 | 7,371 | 20 | 6,800 | 551 |
| 1995/96 | 551 | 7,400 | 6 | 7,957 | 0 | 7,000 | 957 |
| 1996/97 ^F | 957 | 6,500 | 100 | 7,557 | 0 | 7,000 | 557 |
| Spain | | | | | | | |
| 1994/95 | 7,700 | 70,260 | 18,600 | 96,560 | 28,600 | 49,560 | 18,400 |
| 1995/96 | 18,400 | 45,300 | 17,900 | 81,600 | 23,600 | 49,500 | 8,500 |
| 1996/97 ^F | 8,500 | 61,500 | 10,000 | 80,000 | 26,000 | 49,000 | 5,000 |
| Turkey | | | | | | | |
| 1994/95 | 2,900 | 15,700 | 346 | 18,946 | 158 | 15,788 | 3,000 |
| 1995/96 | 3,000 | 13,700 | 300 | 17,000 | 100 | 14,400 | 2,500 |
| 1996/97 ^F | 2,500 | 15,700 | 200 | 18,400 | 100 | 15,800 | 2,500 |
| United States ^{2/ 3/ 4/ 5/} | | | | | | | |
| 1994/95 | 46,539 | 333,394 | 179 | 380,112 | 203,262 | 83,954 | 92,896 |
| 1995/96 | 92,896 | 167,831 | 256 | 260,983 | 151,991 | 66,899 | 42,093 |
| 1996/97 ^F | 42,093 | 235,870 | 300 | 278,263 | 185,000 | 65,000 | 28,263 |
| TOTAL | | | | | | | |
| 1994/95 | 63,542 | 455,097 | 29,722 | 548,361 | 235,813 | 193,798 | 118,750 |
| 1995/96 | 118,750 | 262,231 | 25,962 | 406,943 | 178,741 | 172,499 | 55,703 |
| 1996/97 ^F | 55,703 | 340,570 | 21,600 | 417,873 | 212,500 | 167,300 | 38,073 |

^{1/} Marketing Years: July-June for the United States, Morocco; August-July for Tunisie; September-August for Spain, Italy, Turkey; October-September for Greece.

^{2/} U.S. import data are from Bureau of Census with input from the Almond Board of California (ABC). Import forecast originates with USDA/Foreign Agricultural Service.

^{3/} U.S. export and stock data for 1994/95 and 1995/96 come from the Almond Board of California; 1996/97 export forecast based on preliminary data from the ABC; 1996/97 stock estimate from the ABC's *1996 Almond Almanac*.

^{4/} U.S. production forecast by USDA/National Agricultural Statistics Service in *Noncitrus Fruits and Nuts: 1996 Preliminary Summary*.

^F Forecast.

Hazelnuts: Production, Supply, and Distribution Marketing Years 1994/95-1996/97 ^{1/}

| Country/ Marketing Year | Beginning Stocks | Production | Imports | Supply and Distribution | Exports | Domestic Consumption | Ending Stocks |
|--|---------------------|------------|---------|----------------------------|---------|-------------------------|------------------|
| ----Metric tons, in-shell basis---- | | | | | | | |
| Italy | | | | | | | |
| 1994/95 | 15,000 | 120,000 | 57,605 | 192,605 | 37,794 | 94,811 | 60,000 |
| 1995/96 | 60,000 | 85,000 | 50,000 | 195,000 | 25,000 | 105,000 | 65,000 |
| 1996/97 ^F | 65,000 | 130,000 | 35,000 | 230,000 | 50,000 | 115,000 | 65,000 |
| Spain | | | | | | | |
| 1994/95 | 100 | 22,600 | 10,300 | 33,000 | 4,500 | 22,100 | 6,400 |
| 1995/96 | 6,400 | 14,800 | 10,100 | 31,300 | 4,800 | 21,400 | 5,100 |
| 1996/97 ^F | 5,100 | 6,500 | 12,000 | 23,600 | 2,000 | 19,000 | 2,600 |
| Turkey | | | | | | | |
| 1994/95 | 120,000 | 525,000 | 38 | 645,038 | 432,890 | 137,148 | 75,000 |
| 1995/96 | 75,000 | 455,000 | 18 | 530,018 | 340,000 | 100,018 | 90,000 |
| 1996/97 ^F | 90,000 | 410,000 | 0 | 500,000 | 300,000 | 120,000 | 80,000 |
| United States ^{2/ 3/ 4/} | | | | | | | |
| 1994/95 | 1,932 | 19,142 | 13,911 | 34,985 | 11,815 | 22,674 | 496 |
| 1995/96 | 496 | 35,381 | 12,697 | 48,574 | 15,555 | 28,231 | 4,788 |
| 1996/97 ^F | 4,788 | 17,237 | 12,500 | 34,525 | 14,000 | 20,025 | 500 |
| TOTAL | | | | | | | |
| 1994/95 | 137,032 | 686,742 | 81,854 | 905,628 | 486,999 | 276,733 | 141,896 |
| 1995/96 | 141,896 | 590,181 | 72,815 | 804,892 | 385,355 | 254,649 | 164,888 |
| 1996/97 ^F | 164,888 | 563,737 | 59,500 | 788,125 | 366,000 | 274,025 | 148,100 |

^{1/} Marketing Years: July-June for the United States; September -August for Spain, Italy, and Turkey.

^{2/} U.S. exports and imports are from the Bureau of the Census with forecasts by the USDA/Foreign Agricultural Service.

^{3/} The shelling ratios for U.S. exports for 1994/95 and 1995/96 are 0.4002 and 0.3866 based on calculations from production data of the USDA/National Agricultural Statistics Service in *Noncitrus Fruits and Nuts: 1996 Preliminary Summary*. For 1996/97, FAS used the 1995/96 shelling ratio.

^{4/} The shelling ratio for U.S. imports for 1994/95 and 1995/96 is 0.4 based on calculations from the USDA/Economic Research Service.

^F Forecast.

Walnuts: Production, Supply, and Distribution
Marketing Years 1994/95-1996/97 ^{1/}

| Country/ Marketing Year | Beginning Stocks | Production | Imports | Supply and Distribution | Exports | Domestic Consumption | Ending Stocks |
|---------------------------------------|---------------------|------------|---------|----------------------------|---------|-------------------------|------------------|
| ----Metric tons, in-shell basis---- | | | | | | | |
| Chile | | | | | | | |
| 1994/95 | 180 | 9,000 | 71 | 9,251 | 8,000 | 1,101 | 150 |
| 1995/96 | 150 | 9,800 | 0 | 9,950 | 8,100 | 1,570 | 280 |
| 1996/97 ^F | 280 | 10,600 | 0 | 10,880 | 9,050 | 1,690 | 140 |
| China | | | | | | | |
| 1994/95 | 0 | 209,997 | 108 | 210,105 | 38,867 | 171,238 | 0 |
| 1995/96 | 0 | 231,000 | 63 | 231,063 | 31,028 | 200,035 | 0 |
| 1996/97 ^F | 0 | 260,000 | 40 | 260,040 | 45,000 | 215,040 | 0 |
| France | | | | | | | |
| 1994/95 | 0 | 29,000 | 8,100 | 37,100 | 13,300 | 23,800 | 0 |
| 1995/96 | 0 | 25,900 | 8,000 | 33,900 | 13,900 | 20,000 | 0 |
| 1996/97 ^F | 0 | 27,000 | 7,500 | 34,500 | 15,500 | 19,000 | 0 |
| India | | | | | | | |
| 1994/95 | 3,390 | 28,000 | 0 | 31,390 | 15,450 | 10,200 | 5,740 |
| 1995/96 | 5,740 | 25,000 | 0 | 30,740 | 17,500 | 10,500 | 2,740 |
| 1996/97 ^F | 2,740 | 29,000 | 0 | 31,740 | 19,000 | 11,000 | 1,740 |
| Italy | | | | | | | |
| 1994/95 | 1,000 | 9,000 | 17,197 | 27,197 | 1,062 | 25,635 | 500 |
| 1995/96 | 500 | 16,000 | 12,000 | 28,500 | 1,500 | 26,500 | 500 |
| 1996/97 ^F | 500 | 10,000 | 18,000 | 28,500 | 1,000 | 27,000 | 500 |
| Turkey | | | | | | | |
| 1994/95 | 2,800 | 66,000 | 360 | 69,160 | 698 | 64,962 | 3,500 |
| 1995/96 | 3,500 | 65,000 | 200 | 68,700 | 800 | 64,500 | 3,400 |
| 1996/97 ^F | 3,400 | 66,000 | 200 | 69,600 | 800 | 65,200 | 3,600 |
| United States ^{2/ 3/} | | | | | | | |
| 1994/95 | 79,080 | 210,469 | 798 | 290,347 | 104,427 | 126,272 | 59,648 |
| 1995/96 | 59,648 | 212,283 | 2,618 | 274,549 | 105,479 | 109,092 | 59,978 |
| 1996/97 ^F | 59,978 | 185,975 | 2,600 | 248,553 | 106,000 | 102,875 | 39,678 |
| TOTAL | | | | | | | |
| 1994/95 | 86,450 | 561,466 | 26,634 | 674,550 | 181,804 | 423,208 | 69,538 |
| 1995/96 | 69,538 | 584,983 | 22,881 | 677,402 | 178,307 | 432,197 | 66,898 |
| 1996/97 ^F | 66,898 | 588,575 | 28,340 | 683,813 | 198,350 | 441,805 | 43,658 |

^{1/} Marketing Years: March-February for Chile; August-July for the United States; September-August for Italy and Turkey; October-September for China, France, and India.

^{2/} U.S. export and import data come from the Bureau of the Census with forecasts by USDA/Foreign Agricultural Service. Export and import forecasts by USDA/Foreign Agricultural Service.

^{3/} For conversion of shelled exports, U.S. domestic shelling ratios of .4327 and .4226 for 1994/95 and 1995/96 originate from calculations of data from the National Agricultural Statistics Service in *Noncitrus Fruits and Nuts: 1996 Preliminary Summary*.

United States: Exports of Almonds to Principal Markets
Marketing Years 1993/94-1996/96 ^{1/}

| Destination | 1993/94 | 1994/95 | 1995/96 | July 1995 to March 1996 | July 1996 to March 1997 |
|------------------------------------|----------------|----------------|----------------|----------------------------|----------------------------|
| ----Metric tons, shelled basis---- | | | | | |
| European Union | 87,625 | 122,228 | 101,278 | 78,912 | 100,520 |
| Japan | 21,007 | 20,172 | 17,585 | 14,439 | 15,332 |
| India | 6,199 | 14,845 | 5,579 | 4,195 | 7,995 |
| Canada | 6,690 | 6,863 | 5,315 | 3,982 | 4,441 |
| Other Europe | 5,181 | 6,178 | 4,017 | 3,335 | 3,883 |
| South Korea | 5,024 | 3,531 | 2,776 | 2,230 | 2,353 |
| Israel | 1,885 | 2,329 | 1,800 | 1,559 | 1,483 |
| United Arab Emirates | 2,900 | 2,833 | 1,779 | 1,654 | 2,617 |
| Saudi Arabia | 1,797 | 1,904 | 1,531 | 1,377 | 1,485 |
| Hong Kong | 1,633 | 3,068 | 1,384 | 1,236 | 2,240 |
| All Other Customers | 4,651 | 5,478 | 3,237 | 2,756 | 4,455 |
| Grand Total | 152,648 | 203,262 | 151,991 | 119,916 | 153,535 |

^{1/} Marketing years, July-June. Note: All data from the Almond Board of California.

United States: Exports of Hazelnuts to Principal Markets
Marketing Years 1993/94-1996/97 ^{1/}

| Destination | 1993/94 | 1994/95 | 1995/96 | July 1995 to February 1996 | July 1996 to February 1997 |
|-------------------------------------|---------|---------|---------|-------------------------------|-------------------------------|
| ----Metric tons, in-shell basis---- | | | | | |
| European Union | 9,998 | 5,358 | 8,030 | 6,476 | 4,922 |
| Israel | 346 | 832 | 1,511 | 1,240 | 448 |
| Canada | 1,555 | 1,603 | 1,162 | 1,044 | 1,151 |
| Mexico | 1,430 | 997 | 1,062 | 819 | 479 |
| Australia | 858 | 747 | 988 | 637 | 466 |
| Brazil | 513 | 649 | 822 | 822 | 988 |
| Egypt | 185 | 357 | 351 | 338 | 128 |
| Venezuela | 3 | 106 | 242 | 242 | 155 |
| Saudi Arabia | 0 | 132 | 183 | 71 | 0 |
| United Arab Emirates | 38 | 0 | 153 | 153 | 39 |
| Taiwan | 58 | 32 | 88 | 3 | 3 |
| Indonesia | 0 | 17 | 75 | 44 | 52 |
| Hong Kong | 38 | 67 | 72 | 46 | 1,354 |
| All Other Customers | 1,423 | 917 | 815 | 1,276 | 3,294 |
| Grand Total | 16,444 | 11,815 | 15,555 | 13,209 | 13,478 |

^{1/} July/June marketing year. Note: All data from the Bureau of Census. Shelling ratios were 0.3959 for 1993/94, 0.4002 for 1994/95, and 0.3866 for 1995/96 and the year-to-date numbers. Computation originate from data published by the USDA/National Agricultural Statistics Service in *Noncitrus Fruits and Nuts: 1996 Preliminary Summary and 1995 Summary*.

**U.S. Exports of Walnuts to Principal Markets
Marketing Years 1993/94-1996/97 ^{1/}**

| Destination | 1993/94 | 1994/95 | 1995/96 | August 1995/ February 1996 | August 1996/ February 1997 |
|--|---------|---------|---------|-------------------------------|-------------------------------|
| ---Metric tons, in-shell equivalent--- | | | | | |
| European Union | 55,699 | 62,103 | 60,299 | 56,977 | 55,646 |
| Brazil | 601 | 3,092 | 3,398 | 2,885 | 4,381 |
| Canada | 6,892 | 7,332 | 6,590 | 4,731 | 6,166 |
| Japan | 12,502 | 14,672 | 19,609 | 12,603 | 13,959 |
| Israel | 4,087 | 4,244 | 4,611 | 4,076 | 3,440 |
| Australia | 3,215 | 2,939 | 3,115 | 1,661 | 1,746 |
| Mexico | 1,665 | 1,584 | 929 | 832 | 225 |
| Taiwan | 1,347 | 1,740 | 1,181 | 679 | 1,020 |
| South Korea | 211 | 938 | 937 | 535 | 795 |
| Switzerland | 714 | 552 | 535 | 272 | 156 |
| All Other Customers | 3,668 | 5,230 | 4,275 | 3,400 | 3,372 |
| Grand Total | 90,601 | 104,427 | 105,479 | 88,650 | 90,907 |

^{1/} Marketing years, July-June. Note: All data from the Bureau of Census. Shelling ratios for walnuts were 0.4171 for 1993/94, 0.4322 for 1994/95, and 0.4226 for 1995/96 and the year- to- date numbers. Computations originate from data published by the USDA/National Agricultural Statistics Service in *Noncitrus Fruits and Nuts: 1996 Preliminary Summary*.

U.S. Exports of Selected Commodities by Destination
Marketing Year Beginning as Indicated
FEB 1997

| COMMODITY AND COUNTRY | | QUANTITY | | | | VALUE (1,000 DOLLARS) | | | | | |
|------------------------------|--------|----------|---------|---------|---------|-----------------------|---------|---------|---------|---------|---------|
| COUNTRY | REGION | CURR MO | CURR MO | YR TOT | YR TOT | LAST | CURR MO | CURR MO | YR TOT | YR TOT | LAST |
| | | LAST YR | CURR YR | LAST YR | CURR YR | YEAR | LAST YR | CURR YR | LAST YR | CURR YR | YEAR |
| FRESH FRUIT | | | | | | | | | | | |
| FR APPLES(JUL) | | | | | | | | | | | |
| | MT | | | | | | | | | | |
| TAIWAN | | 4,906 | 8,590 | 80,286 | 99,611 | 101,650 | 3,680 | 6,771 | 58,539 | 67,594 | 72,448 |
| MEXICO | | 8,665 | 8,000 | 32,711 | 32,823 | 80,000 | 2,000 | 4,900 | 20,000 | 18,000 | 41,697 |
| CANADA | | 9,943 | 8,000 | 32,145 | 33,366 | 48,790 | 2,000 | 3,000 | 33,000 | 30,000 | 61,886 |
| HONG KONG | | 3,944 | 3,666 | 3,162 | 3,793 | 4,455 | 2,000 | 3,000 | 20,000 | 20,000 | 33,384 |
| INDONESIA | | 1,416 | 1,478 | 1,889 | 2,854 | 3,480 | 2,000 | 3,000 | 14,339 | 14,339 | 33,384 |
| EU 15 | | 10,622 | 16,389 | 137,030 | 164,310 | 166,636 | 6,945 | 9,914 | 83,800 | 97,622 | 104,109 |
| OTHER | | | | | | | | | | | |
| Subtotal:----- | | 43,564 | 55,589 | 401,212 | 452,767 | 562,555 | 29,102 | 35,485 | 263,034 | 287,798 | 367,188 |
| FR PEARS(JUL) | | | | | | | | | | | |
| | MT | | | | | | | | | | |
| CANADA | | 3,090 | 2,207 | 35,970 | 33,804 | 44,348 | 2,183 | 1,920 | 24,722 | 27,244 | 31,557 |
| MEXICO | | 3,225 | 2,590 | 17,336 | 17,261 | 28,430 | 1,529 | 1,125 | 9,004 | 10,369 | 14,884 |
| BRAZIL | | 0 | 41 | 21,728 | 17,936 | 21,747 | 0 | 16 | 5,122 | 7,889 | 10,622 |
| EU 15 | | 491 | 112 | 11,088 | 6,984 | 11,582 | 233 | 60 | 4,696 | 3,389 | 5,990 |
| TAIWAN | | 1,154 | 411 | 4,625 | 4,302 | 5,501 | 717 | 245 | 11,501 | 11,681 | 15,557 |
| OTHER | | 2,562 | 1,352 | 20,441 | 16,436 | 25,768 | 1,702 | 952 | 11,613 | 11,681 | 15,361 |
| Subtotal:----- | | 10,523 | 6,713 | 116,189 | 100,723 | 143,313 | 6,364 | 4,317 | 65,050 | 63,521 | 82,570 |
| APRICOTS(MAY) | | | | | | | | | | | |
| | MT | | | | | | | | | | |
| CANADA | | 0 | 15 | 2,676 | 2,369 | 2,679 | 0 | 17 | 3,629 | 3,371 | 3,632 |
| EU 15 | | 12 | 17 | 414 | 2,333 | 431 | 0 | 16 | 754 | 754 | 754 |
| MEXICO | | 0 | 0 | 324 | 182 | 324 | 0 | 0 | 289 | 145 | 289 |
| HONG KONG | | 0 | 0 | 322 | 16 | 322 | 0 | 0 | 61 | 6 | 61 |
| OTHER | | 20 | 0 | 576 | 297 | 596 | 6 | 0 | 758 | 290 | 773 |
| Subtotal:----- | | 32 | 31 | 4,212 | 3,098 | 4,252 | 15 | 33 | 6,061 | 4,066 | 6,102 |
| FR CHERRIES(MAY) | | | | | | | | | | | |
| | MT | | | | | | | | | | |
| JAPAN | | 0 | 0 | 17,170 | 13,124 | 17,183 | 0 | 0 | 110,553 | 80,071 | 110,610 |
| EU 15 | | 360 | 940 | 8,439 | 8,080 | 10,303 | 270 | 750 | 18,709 | 18,709 | 18,709 |
| CANADA | | 0 | 0 | 3,479 | 3,335 | 3,335 | 0 | 0 | 3,335 | 3,335 | 3,335 |
| NETHERLANDS | | 107 | 422 | 3,068 | 2,974 | 3,068 | 71 | 382 | 4,897 | 4,897 | 4,897 |
| BELGIUM-LUXEMBOU | | 97 | 467 | 3,068 | 2,974 | 3,068 | 64 | 382 | 4,897 | 4,897 | 4,897 |
| TAIWAN | | 0 | 0 | 1,039 | 2,244 | 1,710 | 0 | 0 | 10,617 | 6,364 | 6,364 |
| OTHER | | 3 | 9 | 1,698 | 2,459 | 1,714 | 7 | 35 | 6,364 | 4,364 | 4,364 |
| Subtotal:----- | | 364 | 951 | 32,868 | 32,277 | 33,692 | 277 | 785 | 142,223 | 128,335 | 143,048 |
| PEACH-NECTRN(MAY) | | | | | | | | | | | |
| | MT | | | | | | | | | | |
| CANADA | | 499 | 274 | 40,113 | 41,797 | 40,277 | 636 | 366 | 42,220 | 41,539 | 42,457 |
| MEXICO | | 0 | 0 | 11,674 | 8,782 | 11,693 | 0 | 0 | 5,159 | 4,488 | 5,159 |
| TAIWAN | | 0 | 0 | 9,818 | 16,159 | 9,818 | 0 | 0 | 11,033 | 18,138 | 11,033 |
| OTHER | | 167 | 17 | 4,674 | 8,491 | 4,746 | 87 | 33 | 3,920 | 7,987 | 3,958 |
| Subtotal:----- | | 667 | 290 | 66,280 | 75,230 | 66,534 | 723 | 399 | 62,332 | 72,156 | 62,612 |
| PLUM-PRUNES(MAY) | | | | | | | | | | | |
| | MT | | | | | | | | | | |
| CANADA | | 217 | 180 | 14,071 | 22,021 | 14,364 | 317 | 307 | 20,258 | 19,853 | 20,733 |
| TAIWAN | | 4 | 0 | 14,000 | 12,376 | 14,000 | 9 | 0 | 15,084 | 15,084 | 15,084 |
| HONG KONG | | 0 | 0 | 4,459 | 12,027 | 4,459 | 0 | 0 | 6,119 | 10,838 | 6,119 |
| OTHER | | 35 | 2 | 4,516 | 11,119 | 4,590 | 70 | 6 | 4,899 | 9,715 | 4,969 |
| Subtotal:----- | | 257 | 182 | 38,045 | 66,543 | 38,413 | 395 | 313 | 46,360 | 59,782 | 46,905 |
| FR AVOCADOS(OCT) | | | | | | | | | | | |
| | MT | | | | | | | | | | |
| EU 15 | | 564 | 139 | 3,446 | 2,226 | 5,984 | 704 | 266 | 2,532 | 2,032 | 4,918 |
| NETHERLANDS | | 523 | 106 | 2,432 | 1,706 | 3,178 | 618 | 172 | 1,835 | 1,411 | 3,411 |
| JAPAN | | 26 | 0 | 1,132 | 1,000 | 1,132 | 42 | 126 | 1,132 | 1,132 | 1,132 |
| CANADA | | 50 | 53 | 338 | 227 | 338 | 42 | 50 | 240 | 240 | 240 |
| UNITED KINGDOM | | 0 | 0 | 538 | 281 | 1,033 | 0 | 0 | 240 | 240 | 240 |
| OTHER | | 7 | 19 | 27 | 88 | 139 | 19 | 55 | 56 | 159 | 286 |
| Subtotal:----- | | 636 | 261 | 4,243 | 2,935 | 10,090 | 776 | 488 | 3,320 | 2,864 | 12,342 |
| FR KIWI FRUIT(OCT) | | | | | | | | | | | |
| | MT | | | | | | | | | | |
| CANADA | | 335 | 350 | 1,024 | 1,495 | 2,339 | 452 | 393 | 1,359 | 1,581 | 2,939 |
| KOREA, REPUBLIC | | 297 | 268 | 1,109 | 1,334 | 1,572 | 470 | 518 | 1,638 | 2,364 | 2,620 |
| TAIWAN | | 147 | 0 | 208 | 0 | 509 | 267 | 0 | 348 | 0 | 831 |
| JAPAN | | 77 | 0 | 151 | 0 | 338 | 59 | 0 | 146 | 0 | 293 |
| OTHER | | 104 | 166 | 356 | 375 | 557 | 147 | 186 | 496 | 532 | 676 |
| Subtotal:----- | | 960 | 783 | 2,848 | 3,203 | 5,315 | 1,396 | 1,096 | 4,011 | 4,477 | 7,378 |
| FRESH GRAPES (MAY) | | | | | | | | | | | |
| | MT | | | | | | | | | | |
| CANADA | | 721 | 596 | 102,298 | 84,600 | 103,704 | 1,057 | 973 | 116,375 | 106,998 | 118,691 |
| HONG KONG | | 19 | 64 | 30,200 | 36,697 | 30,319 | 8 | 23 | 40,574 | 55,420 | 40,706 |
| TAIWAN | | 0 | 25 | 12,880 | 16,101 | 12,897 | 0 | 38 | 15,997 | 20,747 | 16,002 |
| MEXICO | | 163 | 0 | 8,813 | 9,198 | 8,813 | 224 | 0 | 12,074 | 12,074 | 12,074 |
| OTHER | | 205 | 185 | 66,593 | 58,789 | 67,159 | 236 | 175 | 89,821 | 89,221 | 90,470 |
| Subtotal:----- | | 1,107 | 870 | 224,783 | 205,385 | 226,892 | 1,526 | 1,209 | 274,841 | 281,661 | 277,943 |
| FR STRAWBRIS(JAN) | | | | | | | | | | | |
| | MT | | | | | | | | | | |
| CANADA | | 2,018 | 2,801 | 3,272 | 3,938 | 40,277 | 4,234 | 4,608 | 6,850 | 6,937 | 52,087 |
| JAPAN | | 0 | 0 | 488 | 333 | 6,227 | 719 | 234 | 1,408 | 483 | 24,982 |
| EU 15 | | 250 | 90 | 126 | 117 | 2,960 | 256 | 89 | 1,407 | 483 | 4,252 |
| OTHER | | 78 | 55 | 126 | 117 | 2,960 | 256 | 89 | 1,407 | 483 | 4,252 |
| Subtotal:----- | | 2,351 | 2,948 | 3,891 | 4,242 | 52,631 | 5,221 | 4,936 | 8,679 | 7,677 | 90,086 |
| FR ORNG INC TMPL(NOV) | | | | | | | | | | | |
| | MT | | | | | | | | | | |
| CANADA | | 24,345 | 27,401 | 81,522 | 86,012 | 176,012 | 11,253 | 13,494 | 40,045 | 43,097 | 88,806 |
| HONG KONG | | 13,807 | 16,983 | 33,307 | 37,434 | 124,448 | 8,344 | 9,686 | 22,088 | 24,072 | 84,889 |
| OTHER | | 15,340 | 15,929 | 32,018 | 37,793 | 101,408 | 7,866 | 8,949 | 17,810 | 22,429 | 59,290 |
| Subtotal:----- | | 58,406 | 73,086 | 169,654 | 199,712 | 508,396 | 29,832 | 38,667 | 91,123 | 108,926 | 284,807 |
| FR GRPFRT(SEP) | | | | | | | | | | | |
| | MT | | | | | | | | | | |
| JAPAN | | 47,602 | 44,827 | 116,548 | 107,018 | 242,518 | 27,406 | 25,303 | 69,950 | 62,404 | 144,608 |
| EU 15 | | 24,844 | 26,747 | 104,285 | 94,546 | 140,157 | 11,367 | 12,054 | 46,946 | 41,464 | 62,116 |
| CANADA | | 8,002 | 8,114 | 43,451 | 41,445 | 72,102 | 4,020 | 3,011 | 17,217 | 16,431 | 29,421 |
| FRANCE | | 8,003 | 8,382 | 35,845 | 30,345 | 54,680 | 3,339 | 3,339 | 17,321 | 12,336 | 24,071 |
| NETHERLANDS | | 8,003 | 7,725 | 37,950 | 29,761 | 47,857 | 3,823 | 3,947 | 17,035 | 13,433 | 24,071 |
| OTHER | | 5,863 | 5,285 | 13,657 | 17,027 | 45,124 | 3,121 | 3,618 | 12,989 | 13,969 | 24,071 |
| Subtotal:----- | | 86,811 | 84,977 | 278,271 | 260,036 | 499,950 | 44,914 | 42,986 | 141,712 | 131,069 | 260,234 |
| FR TANGERINES(NOV) | | | | | | | | | | | |
| | MT | | | | | | | | | | |
| CANADA | | 2,081 | 1,250 | 9,395 | 8,536 | 13,556 | 1,603 | 1,146 | 7,974 | 6,608 | 11,526 |
| KOREA, REPUBLIC | | 0 | 0 | 1,232 | 433 | 1,232 | 0 | 0 | 1,665 | 883 | 1,665 |
| JAPAN | | 246 | 587 | 311 | 875 | 1,191 | 236 | 545 | 306 | 883 | 1,665 |
| OTHER | | 54 | 324 | 815 | 1,309 | 1,140 | 236 | 545 | 306 | 883 | 1,665 |
| Subtotal:----- | | 2,701 | 2,161 | 11,753 | 11,151 | 17,118 | 2,175 | 2,024 | 10,555 | 9,010 | 15,182 |

U.S. EXPORTS OF SELECTED COMMODITIES BY DESTINATION
MARKETING YEAR BEGINNING AS INDICATED
FEB 1997

| COMMODITY AND COUNTRY | | QUANTITY | | | | VALUE (1,000 DOLLARS) | | | | | |
|-----------------------|--------|-----------------|-----------------|----------------|----------------|-----------------------|-----------------|-----------------|----------------|----------------|-----------|
| COUNTRY | REGION | CURR MO LAST YR | CURR MO CURR YR | YR TOT LAST YR | YR TOT CURR YR | LAST YEAR | CURR MO LAST YR | CURR MO CURR YR | YR TOT LAST YR | YR TOT CURR YR | LAST YEAR |
| CANNEO FRUIT | | | | | | | | | | | |
| CND PEACH&NECT(JUN) | MT | | | | | | | | | | |
| CANADA | | 372 | 367 | 3,931 | 2,829 | 5,589 | 402 | 380 | 3,585 | 3,193 | 5,285 |
| JAPAN | | 168 | 196 | 1,140 | 1,006 | 1,890 | 174 | 170 | 1,330 | 1,233 | 1,000 |
| KOREA | | 189 | 96 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 |
| JAPAN, REPUBLIC | | 501 | 523 | 5,409 | 4,649 | 7,068 | 481 | 446 | 5,004 | 4,578 | 6,644 |
| OTHER | | | | | | | | | | | |
| Subtotal:----- | | 1,382 | 1,142 | 15,554 | 10,889 | 21,293 | 1,369 | 1,072 | 14,495 | 10,991 | 20,139 |
| CND PEARS(JUN) | MT | | | | | | | | | | |
| CANADA | | 512 | 270 | 3,833 | 2,109 | 5,669 | 476 | 319 | 3,481 | 2,319 | 5,086 |
| JAPAN | | 19 | 84 | 717 | 556 | 1,023 | 74 | 76 | 690 | 503 | 995 |
| OTHER | | | | | | | | | | | |
| Subtotal:----- | | 607 | 356 | 4,986 | 2,946 | 7,315 | 565 | 399 | 4,602 | 3,097 | 6,670 |
| CND PNEAPL(JAN) | MT | | | | | | | | | | |
| CANADA | | 84 | 101 | 177 | 268 | 1,219 | 81 | 106 | 165 | 249 | 1,252 |
| JAPAN | | 158 | 320 | 173 | 427 | 1,044 | 130 | 290 | 145 | 393 | 1,000 |
| FOREIGN, REPUBLIC | | | | | | | | | | | |
| JAPAN | | 133 | 167 | 173 | 243 | 1,044 | 120 | 180 | 160 | 180 | 1,000 |
| GERMANY | | 339 | 227 | 169 | 227 | 1,000 | 339 | 180 | 180 | 180 | 1,000 |
| OTHER | | 104 | 43 | 122 | 102 | 689 | 70 | 39 | 87 | 90 | 602 |
| Subtotal:----- | | 479 | 638 | 645 | 1,039 | 3,424 | 408 | 567 | 559 | 931 | 3,252 |
| FRT MIXTURES(JUN) | MT | | | | | | | | | | |
| CANADA | | 642 | 710 | 3,902 | 5,499 | 5,531 | 835 | 706 | 4,976 | 6,324 | 6,954 |
| PHILIPPINES | | 270 | 194 | 1,000 | 1,000 | 1,000 | 200 | 200 | 1,000 | 1,000 | 1,000 |
| JAPAN | | 270 | 194 | 1,000 | 1,000 | 1,000 | 200 | 200 | 1,000 | 1,000 | 1,000 |
| HONG KONG | | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 |
| OTHER | | 657 | 533 | 5,066 | 4,543 | 6,542 | 792 | 644 | 5,949 | 5,558 | 7,421 |
| Subtotal:----- | | 1,785 | 1,602 | 20,334 | 18,903 | 26,266 | 2,183 | 1,765 | 23,998 | 22,359 | 30,930 |
| ORIED FRUIT | | | | | | | | | | | |
| ORD RAISINS(AUG) | MT | | | | | | | | | | |
| UNITED KINGDOM | | 3,474 | 2,529 | 34,561 | 34,006 | 56,132 | 5,697 | 4,354 | 56,006 | 56,329 | 91,112 |
| JAPAN | | 2,573 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 |
| CANADA | | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 |
| OTHER | | 1,689 | 2,616 | 17,960 | 19,772 | 27,007 | 2,977 | 4,351 | 32,201 | 33,575 | 47,596 |
| Subtotal:----- | | 8,184 | 6,778 | 73,843 | 79,468 | 118,624 | 13,730 | 11,813 | 125,118 | 135,123 | 199,116 |
| ORD PRUNES(AUG) | MT | | | | | | | | | | |
| UNITED KINGDOM | | 3,058 | 2,529 | 21,021 | 20,396 | 34,588 | 7,324 | 5,370 | 50,060 | 44,844 | 80,958 |
| GERMANY | | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 |
| UNITED KINGDOM | | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 |
| OTHER | | 584 | 1,494 | 5,725 | 10,651 | 9,731 | 1,155 | 2,897 | 11,883 | 19,819 | 20,682 |
| Subtotal:----- | | 4,395 | 5,459 | 35,849 | 40,155 | 61,669 | 10,083 | 11,138 | 82,587 | 83,648 | 140,006 |
| FRUIT JUICES(SSE) | | | | | | | | | | | |
| ORNG JU CNC (DEC) | KL | | | | | | | | | | |
| FRANCE | | 14,821 | 2,766 | 30,806 | 30,911 | 178,160 | 6,036 | 1,399 | 12,866 | 12,754 | 56,866 |
| NETHERLANDS | | 10,700 | 1,104 | 1,000 | 1,000 | 1,000 | 4,000 | 1,000 | 1,000 | 1,000 | 1,000 |
| JAPAN | | 2,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 |
| CANADA, REPUBLIC | | 5,491 | 23,602 | 14,156 | 28,082 | 48,556 | 2,142 | 5,653 | 5,631 | 7,877 | 20,834 |
| OTHER | | | | | | | | | | | |
| Subtotal:----- | | 25,705 | 33,079 | 60,946 | 79,521 | 326,782 | 14,737 | 12,522 | 37,543 | 39,676 | 167,031 |
| ORNG JU NTCNC(OEC) | KL | | | | | | | | | | |
| CANADA | | 9,117 | 9,837 | 27,144 | 31,505 | 104,335 | 7,041 | 6,950 | 20,009 | 21,364 | 73,021 |
| BELGIUM-LUXEMBOU | | 1,024 | 1,452 | 6,359 | 5,421 | 23,227 | 1,618 | 1,210 | 4,908 | 4,428 | 19,518 |
| OTHER | | 2,042 | | | | | | | | | |
| Subtotal:----- | | 13,153 | 13,381 | 38,694 | 44,081 | 160,556 | 10,489 | 9,564 | 28,677 | 30,568 | 113,737 |
| GRPFRT JU CNC (OEC) | KL | | | | | | | | | | |
| EUROPE | | 2,515 | 1,151 | 4,890 | 5,467 | 31,141 | 1,700 | 833 | 3,068 | 3,503 | 17,168 |
| JAPAN | | 1,000 | 677 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 |
| NETHERLANDS | | 800 | 677 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 |
| ISRAEL | | 400 | 249 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 |
| OTHER | | 421 | 249 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 |
| Subtotal:----- | | 5,131 | 2,801 | 11,604 | 10,258 | 65,508 | 3,492 | 2,556 | 9,118 | 7,995 | 44,549 |
| FRESH VEGETABLES | | | | | | | | | | | |
| FR ASPARAGUS(OCT) | MT | | | | | | | | | | |
| CANADA | | 719 | 1,286 | 1,008 | 1,738 | 6,276 | 3,295 | 5,287 | 4,468 | 6,940 | 27,674 |
| SWITZERLAND | | 268 | 270 | 841 | 1,000 | 4,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 |
| OTHER | | 130 | 10 | 233 | 119 | 1,209 | 588 | 194 | 1,180 | 135 | 4,713 |
| Subtotal:----- | | 1,526 | 2,034 | 2,417 | 3,417 | 14,344 | 6,093 | 7,629 | 9,052 | 11,931 | 51,666 |
| FR ONIONS(OCT) | MT | | | | | | | | | | |
| CANADA | | 8,346 | 8,051 | 27,604 | 41,812 | 103,048 | 2,930 | 2,469 | 13,876 | 14,316 | 36,260 |
| JAPAN | | 512 | 1,378 | 21,969 | 31,127 | 41,923 | 283 | 730 | 7,004 | 12,012 | 14,119 |
| OTHER | | | | | | | | | | | |
| Subtotal:----- | | 12,151 | 11,877 | 115,724 | 102,368 | 224,447 | 4,088 | 3,706 | 33,825 | 33,211 | 69,739 |
| CANNEO VEGETABLES | | | | | | | | | | | |
| CND SWT CORN(AUG) | MT | | | | | | | | | | |
| EUROPE | | 3,267 | 2,682 | 26,388 | 20,681 | 46,309 | 2,971 | 1,843 | 20,242 | 13,874 | 35,241 |
| JAPAN | | 1,334 | 1,410 | 10,000 | 10,000 | 10,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 |
| GERMANY | | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 |
| HONG KONG | | 2,528 | 3,355 | 18,575 | 24,123 | 35,753 | 2,154 | 3,112 | 15,208 | 22,294 | 29,581 |
| OTHER | | | | | | | | | | | |
| Subtotal:----- | | 12,970 | 15,086 | 86,372 | 102,485 | 166,341 | 10,355 | 12,379 | 69,354 | 84,951 | 134,401 |

U.S. EXPORTS OF SELECTED COMMODITIES BY DESTINATION
MARKETING YEAR BEGINNING AS INDICATED
FEB. 1997

| COMMODITY AND COUNTRY | | QUANTITY | | | | VALUE (1,000 DOLLARS) | | | | | |
|-----------------------|----|--------------------|--------------------|-------------------|-------------------|-----------------------|--------------------|--------------------|-------------------|-------------------|--------------|
| COUNTRY REGION | | CURR MO LAST YR | CURR MO CURR YR | YR TOT LAST YR | YR TOT CURR YR | LAST YEAR | CURR MO LAST YR | CURR MO CURR YR | YR TOT LAST YR | YR TOT CURR YR | LAST YEAR |
| CND TOM PAS(JUL) | MT | | | | | | | | | | |
| CANADA | | 2,526 | 4,510 | 32,545 | 37,494 | 45,326 | 2,153 | 3,353 | 26,972 | 27,576 | 37,231 |
| JAPAN | | 1,534 | 2,494 | 1,231 | 6,400 | 12,354 | 1,082 | 1,353 | 2,080 | 5,019 | 10,120 |
| EU-15 | | 1,533 | 2,493 | 1,230 | 6,397 | 12,353 | 1,081 | 1,352 | 2,079 | 5,018 | 10,119 |
| KOREA, REPUBLIC | | 1,530 | 2,490 | 1,228 | 6,395 | 12,351 | 1,079 | 1,350 | 2,077 | 5,016 | 10,117 |
| OTHER | | 1,547 | 5,419 | 13,430 | 34,235 | 17,863 | 1,079 | 3,610 | 9,777 | 23,269 | 13,681 |
| Subtotal:----- | | 6,823 | 12,976 | 59,321 | 88,616 | 87,641 | 5,715 | 8,555 | 48,008 | 62,504 | 70,767 |
| CND TOM SAUCE(JUL) | MT | | | | | | | | | | |
| CANADA | | 4,838 | 3,041 | 34,994 | 37,377 | 54,007 | 4,370 | 3,187 | 32,691 | 34,235 | 49,485 |
| JAPAN | | 4,226 | 3,389 | 3,827 | 3,539 | 6,116 | 4,322 | 3,591 | 3,827 | 4,606 | 4,143 |
| EU-15 | | 704 | 389 | 3,523 | 3,511 | 5,105 | 754 | 610 | 3,819 | 4,432 | 5,929 |
| OTHER | | 1,365 | 1,085 | 9,861 | 9,439 | 14,992 | 1,509 | 1,077 | 10,419 | 9,011 | 15,589 |
| Subtotal:----- | | 7,333 | 4,911 | 52,055 | 53,866 | 80,420 | 7,065 | 5,434 | 50,757 | 52,285 | 77,147 |
| FRZN VEGETABLES | | | | | | | | | | | |
| FZN SWT CORN(JUL) | MT | | | | | | | | | | |
| JAPAN | | 2,835 | 3,069 | 25,904 | 25,069 | 40,120 | 2,347 | 2,647 | 23,174 | 22,969 | 35,756 |
| HONG KONG | | 2,228 | 3,009 | 1,259 | 3,311 | 3,872 | 2,235 | 2,235 | 1,703 | 1,289 | 2,878 |
| CANADA | | 362 | 851 | 1,854 | 2,237 | 3,321 | 340 | 605 | 1,618 | 1,762 | 2,852 |
| OTHER | | 542 | 1,186 | 8,170 | 7,720 | 11,658 | 456 | 948 | 6,278 | 6,301 | 9,012 |
| Subtotal:----- | | 3,997 | 5,415 | 38,186 | 38,338 | 58,972 | 3,297 | 4,435 | 32,773 | 33,322 | 50,498 |
| FZN F FRY(JUL) | MT | | | | | | | | | | |
| KOREA, REPUBLIC | | 13,838 | 17,171 | 113,903 | 128,337 | 183,767 | 10,223 | 12,376 | 83,661 | 94,903 | 135,152 |
| HONG KONG | | 1,078 | 2,151 | 12,984 | 17,484 | 21,556 | 1,414 | 1,598 | 8,981 | 12,692 | 13,721 |
| OTHER | | 9,345 | 10,241 | 84,217 | 88,997 | 123,078 | 6,822 | 7,608 | 62,949 | 66,566 | 91,407 |
| Subtotal:----- | | 26,156 | 31,731 | 223,390 | 252,901 | 349,937 | 19,185 | 23,039 | 164,198 | 186,212 | 256,280 |
| TREE NUTS | | | | | | | | | | | |
| ALMONDS UNSH(JUL) | MT | | | | | | | | | | |
| INDIA | | 122 | 764 | 4,597 | 8,522 | 6,323 | 295 | 1,837 | 11,058 | 21,033 | 15,128 |
| JAPAN | | 402 | 668 | 4,154 | 8,339 | 4,669 | 1,665 | 1,165 | 11,252 | 21,105 | 12,500 |
| EU-15 | | 227 | 398 | 2,909 | 6,263 | 3,457 | 434 | 966 | 6,776 | 14,516 | 8,031 |
| GERMANY | | 135 | 168 | 1,039 | 2,429 | 1,178 | 336 | 408 | 2,547 | 5,801 | 2,883 |
| OTHER | | 148 | 159 | 1,958 | 3,797 | 2,331 | 365 | 419 | 4,707 | 9,199 | 5,655 |
| Subtotal:----- | | 898 | 1,390 | 13,618 | 19,421 | 16,779 | 2,145 | 3,387 | 33,794 | 46,854 | 41,315 |
| ALMND SH/PREP(JUL) | MT | | | | | | | | | | |
| EU-15 | | 13,591 | 7,033 | 114,703 | 97,214 | 170,076 | 45,994 | 39,003 | 378,958 | 466,609 | 559,077 |
| GERMANY | | 3,809 | 2,473 | 41,576 | 36,128 | 62,871 | 12,444 | 13,982 | 142,540 | 168,874 | 211,429 |
| JAPAN | | 3,585 | 1,688 | 24,344 | 14,619 | 40,454 | 7,688 | 10,027 | 80,856 | 49,856 | 93,264 |
| NETHERLANDS | | 1,630 | 678 | 13,164 | 9,919 | 20,915 | 4,112 | 3,344 | 34,846 | 24,147 | 49,497 |
| FRANCE | | 1,711 | 878 | 12,262 | 10,867 | 18,587 | 5,034 | 5,134 | 48,006 | 45,394 | 57,072 |
| CANADA | | 4,066 | 1,496 | 11,522 | 25,109 | 16,426 | 2,939 | 8,939 | 108,906 | 138,752 | 145,184 |
| OTHER | | 4,362 | 1,716 | 41,711 | 25,109 | 54,490 | 12,263 | 8,965 | 100,475 | 119,653 | 135,794 |
| Subtotal:----- | | 22,603 | 10,933 | 192,382 | 142,891 | 281,745 | 68,614 | 60,933 | 570,345 | 695,870 | 829,318 |
| WALNUTS SH(AUG) | MT | | | | | | | | | | |
| JAPAN | | 477 | 560 | 4,879 | 5,499 | 7,676 | 1,812 | 1,881 | 18,026 | 23,700 | 31,804 |
| EU-15 | | 281 | 257 | 4,001 | 5,570 | 5,116 | 1,470 | 1,552 | 8,362 | 8,815 | 11,865 |
| CANADA | | 135 | 65 | 1,427 | 1,979 | 2,110 | 577 | 211 | 5,150 | 3,079 | 2,678 |
| SPAIN | | 152 | 64 | 1,412 | 1,262 | 1,794 | 175 | 312 | 2,788 | 3,072 | 3,698 |
| ITALY | | 304 | 189 | 2,264 | 980 | 3,459 | 1,409 | 1,699 | 7,672 | 4,687 | 12,726 |
| OTHER | | 421 | 419 | 2,483 | 3,173 | 3,931 | 1,168 | 1,484 | 9,972 | 9,972 | 12,495 |
| Subtotal:----- | | 1,618 | 1,484 | 14,054 | 15,200 | 20,291 | 5,436 | 5,226 | 44,707 | 53,252 | 70,618 |
| WALNUTS UNSH(AUG) | MT | | | | | | | | | | |
| EU-15 | | 309 | 69 | 47,510 | 47,197 | 48,199 | 576 | 124 | 91,228 | 101,914 | 92,596 |
| GERMANY | | 31 | 0 | 14,585 | 11,829 | 14,603 | 67 | 0 | 27,871 | 28,634 | 22,608 |
| SPAIN | | 0 | 0 | 13,364 | 14,261 | 13,887 | 0 | 0 | 28,856 | 28,643 | 19,612 |
| ITALY | | 71 | 0 | 9,807 | 10,304 | 6,842 | 127 | 0 | 14,951 | 14,949 | 18,021 |
| NETHERLANDS | | 73 | 69 | 4,086 | 6,562 | 4,135 | 127 | 124 | 8,159 | 14,696 | 18,223 |
| OTHER | | 903 | 224 | 7,884 | 7,742 | 9,266 | 1,546 | 432 | 15,428 | 16,026 | 17,962 |
| Subtotal:----- | | 1,211 | 293 | 55,394 | 54,939 | 57,464 | 2,122 | 556 | 106,656 | 117,940 | 110,558 |
| HOPS&PRODUCTS | | | | | | | | | | | |
| HOP PELTS(SEP) | MT | | | | | | | | | | |
| BRAZIL | | 158 | 545 | 1,486 | 1,618 | 2,168 | 844 | 2,475 | 7,642 | 6,420 | 11,226 |
| CANADA | | 113 | 299 | 243 | 695 | 1,397 | 763 | 2,594 | 3,746 | 4,693 | 6,232 |
| EU-15 | | 74 | 253 | 1,575 | 1,688 | 1,328 | 369 | 1,870 | 3,358 | 5,118 | 3,253 |
| JAPAN | | 133 | 12 | 526 | 166 | 326 | 455 | 287 | 1,004 | 607 | 1,664 |
| OTHER | | 58 | 74 | 526 | 477 | 1,006 | 340 | 287 | 1,111 | 3,327 | 4,651 |
| Subtotal:----- | | 535 | 983 | 3,287 | 3,718 | 5,524 | 2,769 | 5,273 | 16,860 | 19,166 | 29,926 |
| HOP EXTRACT(SEP) | MT | | | | | | | | | | |
| EU-15 | | 81 | 78 | 822 | 793 | 1,438 | 1,332 | 1,215 | 12,277 | 12,134 | 21,474 |
| MEXICO | | 34 | 36 | 331 | 252 | 489 | 1,322 | 1,310 | 4,250 | 8,178 | 13,202 |
| GERMANY | | 33 | 30 | 335 | 263 | 467 | 558 | 610 | 4,727 | 3,902 | 6,539 |
| COLOMBIA | | 0 | 0 | 320 | 359 | 345 | 0 | 0 | 1,462 | 3,781 | 3,144 |
| BRAZIL | | 0 | 57 | 144 | 320 | 313 | 0 | 941 | 1,665 | 3,765 | 3,765 |
| UNITED KINGDOM | | 25 | 40 | 224 | 104 | 300 | 34 | 481 | 3,200 | 5,133 | 3,884 |
| OTHER | | 62 | 91 | 336 | 462 | 845 | 1,560 | 1,560 | 5,200 | 5,679 | 1,361 |
| Subtotal:----- | | 186 | 283 | 1,946 | 1,985 | 3,530 | 3,623 | 5,025 | 30,905 | 32,836 | 56,806 |
| HOPS NSPF(SEP) | MT | | | | | | | | | | |
| EU-15 | | 498 | 169 | 2,061 | 942 | 2,279 | 2,246 | 687 | 9,734 | 4,365 | 11,478 |
| GERMANY | | 336 | 111 | 1,505 | 547 | 1,604 | 1,479 | 424 | 2,692 | 2,211 | 2,204 |
| UNITED KINGDOM | | 137 | 42 | 485 | 338 | 605 | 693 | 215 | 2,643 | 1,928 | 2,875 |
| MEXICO | | 5 | 0 | 248 | 0 | 342 | 433 | 0 | 3,088 | 0 | 1,129 |
| OTHER | | 96 | 37 | 249 | 352 | 515 | 546 | 150 | 2,576 | 2,306 | 4,485 |
| Subtotal:----- | | 598 | 205 | 2,388 | 1,294 | 3,135 | 2,835 | 837 | 12,618 | 6,671 | 18,092 |
| WINE | | | | | | | | | | | |
| GRAPE WINE(JAN) | KL | | | | | | | | | | |
| EU-15 | | 5,660 | 5,703 | 9,146 | 10,788 | 72,708 | 9,936 | 12,244 | 16,400 | 23,822 | 144,223 |
| UNITED KINGDOM | | 3,790 | 2,583 | 3,148 | 5,507 | 37,941 | 6,345 | 6,391 | 16,443 | 13,371 | 73,523 |
| CANADA | | 3,017 | 2,552 | 2,734 | 5,508 | 27,900 | 3,833 | 5,722 | 8,697 | 10,457 | 67,001 |
| JAPAN | | 1,536 | 1,252 | 2,474 | 2,598 | 16,753 | 3,399 | 1,160 | 4,187 | 4,244 | 3,724 |
| GERMANY | | 1,047 | 1,694 | 1,471 | 1,610 | 8,392 | 1,863 | 1,622 | 3,417 | 4,251 | 3,073 |
| SWITZERLAND | | 1,862 | 2,591 | 1,438 | 1,337 | 8,337 | 1,473 | 1,659 | 3,037 | 3,037 | 1,759 |
| OTHER | | 2,125 | 3,237 | 3,152 | 5,964 | 29,489 | 3,425 | 5,379 | 38,045 | 50,325 | 41,567 |
| Subtotal:----- | | 13,199 | 13,714 | 21,582 | 25,593 | 160,284 | 23,305 | 26,345 | 38,213 | 50,325 | 300,923 |

U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES BY ORIGIN
MARKETING YEAR BEGINNING AS INDICATED
FEB 1997

| COMMODITY AND COUNTRY | | QUANTITY | | | | VALUE (1,000 DOLLARS) | | | | |
|-----------------------|-----------------------|----------|---------|---------|---------|-----------------------|---------|---------|---------|---------|
| REGION | COUNTRY | CURR YR | CURR YR | LAST YR | CURR YR | LAST YR | CURR YR | CURR YR | LAST YR | LAST YR |
| FR | FR FRUIT & MLNS | MT | | | | | | | | |
| | FR APPLE (JUL) | | | | | | | | | |
| | NEW ZEALAND | 5,650 | 4,320 | 11,332 | 18,540 | 49,027 | 2,440 | 2,170 | 15,086 | 17,258 |
| | CANADA | 5,650 | 4,320 | 11,332 | 18,540 | 49,027 | 2,440 | 2,170 | 15,086 | 17,258 |
| | OTHER | 6,618 | 5,839 | 77,639 | 89,330 | 168,729 | 3,031 | 3,162 | 41,947 | 43,155 |
| | Subtotal:----- | | | | | | | | | |
| | FR PEARS (JUL) | MT | | | | | | | | |
| | ARGENTINA | 8,878 | 9,681 | 9,481 | 10,934 | 32,337 | 4,412 | 5,416 | 4,626 | 16,073 |
| | OTHER | 14,850 | 24,161 | 17,011 | 27,036 | 57,341 | 7,993 | 16,191 | 12,419 | 20,598 |
| | Subtotal:----- | | | | | | | | | |
| FR | FR APRICOT (MAY) | MT | | | | | | | | |
| | CHILE | 210 | 132 | 1,325 | 991 | 1,344 | 640 | 429 | 1,584 | 1,118 |
| | NEW ZEALAND | 210 | 132 | 1,325 | 991 | 1,344 | 640 | 429 | 1,584 | 1,118 |
| | OTHER | 228 | 153 | 1,628 | 1,340 | 1,670 | 654 | 439 | 2,413 | 2,037 |
| | Subtotal:----- | | | | | | | | | |
| | FR PEACH-NEC (MAY) | MT | | | | | | | | |
| | CHILE | 14,655 | 11,813 | 32,878 | 34,273 | 40,677 | 9,404 | 8,423 | 24,869 | 27,264 |
| | OTHER | 14,655 | 11,813 | 32,878 | 34,273 | 40,677 | 9,404 | 8,423 | 24,869 | 27,264 |
| | Subtotal:----- | | | | | | | | | |
| | FR PLUM-PRUNE (MAY) | MT | | | | | | | | |
| | CHILE | 6,433 | 7,400 | 12,579 | 13,651 | 19,665 | 4,869 | 7,511 | 10,686 | 13,764 |
| | OTHER | 6,433 | 7,400 | 12,579 | 13,651 | 19,665 | 4,869 | 7,511 | 10,686 | 13,764 |
| | Subtotal:----- | | | | | | | | | |
| FR | FR FRESH GRAPES (MAY) | MT | | | | | | | | |
| | MEXICO | 85,745 | 71,929 | 151,504 | 173,206 | 273,685 | 55,813 | 59,162 | 143,147 | 196,158 |
| | OTHER | 86,334 | 73,993 | 234,749 | 239,046 | 359,503 | 56,272 | 61,417 | 227,805 | 287,165 |
| | Subtotal:----- | | | | | | | | | |
| | FR RASPBRY (JAN) | MT | | | | | | | | |
| | CANADA | 286 | 319 | 386 | 540 | 4,624 | 520 | 680 | 1,720 | 1,190 |
| | CHILE | 286 | 319 | 386 | 540 | 4,624 | 520 | 680 | 1,720 | 1,190 |
| | OTHER | 348 | 352 | 514 | 638 | 6,406 | 1,067 | 1,023 | 1,865 | 2,058 |
| | Subtotal:----- | | | | | | | | | |
| | FR STRAWBRIS (JAN) | MT | | | | | | | | |
| | MEXICO | 3,445 | 2,840 | 5,913 | 4,843 | 29,434 | 10,115 | 5,391 | 17,327 | 9,119 |
| | OTHER | 3,445 | 2,840 | 5,913 | 4,843 | 29,434 | 10,115 | 5,391 | 17,327 | 9,119 |
| | Subtotal:----- | | | | | | | | | |
| FR | FR BANANA (JAN) | MT | | | | | | | | |
| | COSTA RICA | 74,331 | 69,298 | 153,777 | 147,960 | 870,001 | 23,272 | 21,793 | 49,355 | 46,626 |
| | HONDURAS | 69,103 | 70,692 | 143,561 | 153,831 | 848,667 | 11,500 | 11,703 | 48,671 | 47,828 |
| | OTHER | 285,047 | 277,989 | 612,931 | 571,498 | 3,176,992 | 79,586 | 81,683 | 173,282 | 170,088 |
| | Subtotal:----- | | | | | | | | | |
| | FR MANGO (JAN) | MT | | | | | | | | |
| | MEXICO | 2,677 | 1,350 | 2,677 | 1,350 | 139,261 | 2,010 | 1,465 | 2,010 | 1,465 |
| | OTHER | 3,890 | 2,502 | 6,687 | 5,244 | 172,004 | 3,040 | 2,947 | 5,602 | 5,680 |
| | Subtotal:----- | | | | | | | | | |
| | FR PINAPLE (JAN) | MT | | | | | | | | |
| | COSTA RICA | 4,991 | 8,250 | 10,553 | 17,298 | 84,142 | 1,706 | 3,647 | 3,628 | 8,006 |
| | HONDURAS | 2,782 | 1,481 | 5,262 | 3,769 | 20,084 | 284 | 449 | 1,469 | 936 |
| | OTHER | 8,680 | 11,348 | 17,715 | 23,413 | 132,068 | 2,733 | 4,501 | 5,595 | 9,741 |
| | Subtotal:----- | | | | | | | | | |
| FR | FR CANTILPE (MAY) | MT | | | | | | | | |
| | MEXICO | 7,473 | 9,611 | 65,347 | 84,693 | 130,065 | 1,484 | 3,658 | 19,768 | 31,557 |
| | COSTA RICA | 11,834 | 13,604 | 24,692 | 21,347 | 61,327 | 5,198 | 5,772 | 10,759 | 10,843 |
| | GUATEMALA | 11,500 | 3,322 | 35,133 | 31,133 | 55,025 | 2,688 | 1,206 | 10,571 | 10,843 |
| | OTHER | 12,206 | 20,907 | 166,335 | 197,116 | 323,563 | 10,247 | 15,290 | 50,546 | 65,492 |
| | Subtotal:----- | | | | | | | | | |
| | FR MELON, OT (MAY) | MT | | | | | | | | |
| | COSTA RICA | 3,658 | 5,555 | 40,942 | 36,112 | 55,740 | 1,175 | 1,783 | 13,520 | 12,356 |
| | OTHER | 14,226 | 18,912 | 75,337 | 73,875 | 121,358 | 5,423 | 6,507 | 26,456 | 25,099 |
| | Subtotal:----- | | | | | | | | | |
| | FR ORANGES (NOV) | MT | | | | | | | | |
| | AUSTRALIA | 1,303 | 1,973 | 3,233 | 4,878 | 11,550 | 608 | 778 | 1,553 | 2,267 |
| | Subtotal:----- | | | | | | | | | |
| CND | CND CANNED FRUIT | MT | | | | | | | | |
| | CND MANDRN (JAN) | | | | | | | | | |
| | CHINA, PEOPLES R | 580 | 475 | 1,274 | 759 | 11,628 | 650 | 476 | 1,385 | 748 |
| | EUROPE | 221 | 96 | 398 | 380 | 8,041 | 220 | 134 | 430 | 324 |
| | OTHER | 102 | 19 | 299 | 299 | 8,041 | 220 | 134 | 430 | 324 |
| | Subtotal:----- | | | | | | | | | |
| | CND BLK OLV (NOV) | MT | | | | | | | | |
| | EUROPE | 1,313 | 896 | 5,230 | 4,360 | 13,352 | 3,101 | 2,153 | 11,862 | 9,844 |
| | MOROCCO | 1,095 | 516 | 1,923 | 2,346 | 6,347 | 1,037 | 981 | 4,771 | 4,771 |
| | OTHER | 1,784 | 1,518 | 7,207 | 6,763 | 19,861 | 4,151 | 3,145 | 16,250 | 14,700 |
| | Subtotal:----- | | | | | | | | | |
| CND | CND GRN OLV (NOV) | MT | | | | | | | | |
| | EUROPE | 2,524 | 2,183 | 10,773 | 11,072 | 32,529 | 7,526 | 5,874 | 32,636 | 29,744 |
| | OTHER | 2,503 | 2,178 | 10,666 | 10,966 | 32,309 | 7,489 | 5,874 | 32,309 | 29,744 |
| | Subtotal:----- | | | | | | | | | |
| | CND PEACH (JUN) | MT | | | | | | | | |
| | EUROPE | 327 | 1,553 | 8,112 | 19,487 | 10,568 | 230 | 1,055 | 5,455 | 12,837 |
| | OTHER | 126 | 1,442 | 11,040 | 16,081 | 14,100 | 326 | 1,120 | 7,600 | 14,991 |
| | Subtotal:----- | | | | | | | | | |
| | CND PINAPLE (JAN) | MT | | | | | | | | |
| | PHILIPPINES | 12,064 | 9,852 | 21,254 | 22,001 | 125,452 | 7,883 | 6,595 | 13,742 | 14,495 |
| | INDONESIA | 6,851 | 6,166 | 12,705 | 14,294 | 78,032 | 5,163 | 3,662 | 4,455 | 5,425 |
| | OTHER | 2,229 | 3,276 | 5,517 | 6,792 | 39,823 | 1,584 | 2,504 | 3,038 | 5,286 |
| | Subtotal:----- | | | | | | | | | |
| DRIED | DRIED FRUIT | MT | | | | | | | | |
| | DRIED APPLE (JUL) | | | | | | | | | |
| | TURKEY | 699 | 933 | 9,689 | 7,900 | 14,091 | 1,515 | 2,734 | 19,588 | 21,310 |
| | OTHER | 766 | 934 | 10,136 | 8,373 | 14,625 | 1,654 | 2,736 | 20,929 | 22,591 |
| | Subtotal:----- | | | | | | | | | |

U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES BY ORIGIN
MARKETING YEAR BEGINNING AS INDICATED
FEB 1997

| COMMODITY AND COUNTRY | | QUANTITY | | | | | VALUE (1,000 DOLLARS) | | | | |
|-----------------------|--------|----------|---------|---------|---------|-----------|-----------------------|---------|---------|---------|---------|
| COUNTRY | REGION | CURR MO | CURR MO | YR TOT | YR TOT | LAST | CURR MO | CURR MO | YR TOT | YR TOT | LAST |
| | | LAST YR | CURR YR | LAST YR | CURR YR | YEAR | LAST YR | CURR YR | LAST YR | CURR YR | YEAR |
| DATES(SEP) | MT | | | | | | | | | | |
| Pakistan | | 502 | 316 | 1,778 | 1,081 | 3,172 | 511 | 313 | 1,790 | 1,014 | 3,170 |
| CHINA PEOPLES R | | 85 | 48 | 277 | 276 | 620 | 170 | 85 | 476 | 476 | 1,088 |
| OTHER | | 40 | 0 | 461 | 400 | 356 | 100 | 100 | 552 | 1,300 | 1,088 |
| Subtotal:----- | | 631 | 370 | 2,822 | 1,598 | 4,652 | 790 | 409 | 3,839 | 2,053 | 5,968 |
| DRD FIG(SEP) | MT | | | | | | | | | | |
| CHINA | | 0 | 0 | 823 | 1,009 | 823 | 0 | 0 | 1,919 | 2,323 | 1,919 |
| OTHER | | 0 | 0 | 266 | 379 | 576 | 15 | 29 | 1,338 | 831 | 1,239 |
| Subtotal:----- | | 0 | 0 | 1,089 | 1,388 | 1,400 | 15 | 29 | 3,257 | 3,154 | 3,158 |
| ORD RAISIN(AUG) | MT | | | | | | | | | | |
| MEXICO | | 396 | 76 | 6,224 | 5,061 | 8,370 | 418 | 117 | 5,335 | 4,624 | 7,796 |
| OTHER | | 123 | 280 | 1,153 | 7,921 | 12,013 | 575 | 317 | 1,700 | 1,094 | 11,847 |
| Subtotal:----- | | 559 | 394 | 8,349 | 7,177 | 12,107 | 575 | 488 | 7,588 | 7,155 | 11,847 |
| FRUIT JUICE(SSE) | KL | | | | | | | | | | |
| ARGENTINA | | 16,968 | 35,626 | 131,618 | 119,053 | 314,957 | 7,6020 | 13,183 | 47,709 | 38,931 | 110,229 |
| GERMANY | | 13,584 | 24,282 | 135,520 | 159,022 | 159,022 | 6,0814 | 18,626 | 50,747 | 80,050 | 125,855 |
| OTHER | | 29,269 | 74,422 | 452,034 | 686,196 | 838,316 | 12,804 | 27,284 | 177,208 | 242,253 | 317,741 |
| Subtotal:----- | | 59,821 | 134,330 | 719,172 | 964,271 | 1,312,295 | 26,486 | 58,091 | 275,664 | 361,234 | 653,825 |
| FCOJ(DEC) | KL | | | | | | | | | | |
| MEXICO | | 42,750 | 67,398 | 148,846 | 253,930 | 703,184 | 10,670 | 14,257 | 36,528 | 52,143 | 173,085 |
| OTHER | | 18,442 | 20,449 | 31,745 | 58,842 | 101,810 | 5,801 | 5,053 | 8,355 | 8,643 | 30,355 |
| Subtotal:----- | | 78,759 | 92,039 | 216,039 | 320,547 | 967,609 | 21,348 | 20,274 | 54,489 | 68,011 | 250,872 |
| GRAPE JU(JAN) | KL | | | | | | | | | | |
| ARGENTINA | | 14,734 | 3,817 | 28,737 | 7,458 | 168,435 | 3,517 | 1,268 | 6,753 | 2,747 | 46,329 |
| OTHER | | 13,599 | 7,214 | 36,556 | 15,223 | 224,029 | 4,934 | 3,041 | 9,482 | 4,498 | 22,545 |
| Subtotal:----- | | 28,333 | 11,031 | 65,293 | 22,681 | 392,464 | 8,451 | 4,309 | 16,235 | 7,245 | 68,874 |
| PNEAPL JUNC(JAN) | KL | | | | | | | | | | |
| THAILAND | | 10,038 | 11,340 | 20,700 | 22,504 | 103,944 | 2,809 | 3,171 | 6,034 | 6,571 | 34,356 |
| OTHER | | 12,028 | 10,461 | 20,648 | 22,465 | 108,644 | 2,068 | 2,055 | 4,226 | 4,689 | 17,280 |
| Subtotal:----- | | 24,200 | 24,738 | 48,694 | 50,122 | 254,794 | 5,308 | 6,297 | 10,930 | 12,950 | 67,199 |
| PNEAPL JUNC(JAN) | KL | | | | | | | | | | |
| THAILAND | | 2,216 | 2,769 | 3,549 | 8,244 | 38,678 | 706 | 864 | 1,115 | 2,540 | 11,952 |
| OTHER | | 1,520 | 1,570 | 2,557 | 1,339 | 10,895 | 1,088 | 418 | 1,783 | 978 | 7,607 |
| Subtotal:----- | | 6,314 | 3,343 | 10,902 | 10,053 | 62,586 | 1,828 | 1,285 | 3,230 | 3,588 | 21,688 |
| FROZEN FRUIT | MT | | | | | | | | | | |
| FZN STBRY(DEC) | | | | | | | | | | | |
| MEXICO | | 1,763 | 2,020 | 3,192 | 4,588 | 20,599 | 1,698 | 1,958 | 2,844 | 4,195 | 16,703 |
| OTHER | | 0 | 0 | 153 | 553 | 283 | 45 | 49 | 236 | 229 | 825 |
| Subtotal:----- | | 1,763 | 2,021 | 3,344 | 4,641 | 20,882 | 1,743 | 2,007 | 3,080 | 4,424 | 17,527 |
| FRESH VEGETABLES | MT | | | | | | | | | | |
| FR BEANS(OCT) | | | | | | | | | | | |
| MEXICO | | 3,959 | 4,219 | 12,880 | 12,823 | 18,611 | 4,489 | 5,982 | 12,778 | 14,939 | 20,030 |
| OTHER | | 3,966 | 4,226 | 12,945 | 13,112 | 19,302 | 4,499 | 5,990 | 12,840 | 15,178 | 20,653 |
| Subtotal:----- | | 7,925 | 8,445 | 25,825 | 25,935 | 37,913 | 8,988 | 11,972 | 25,618 | 30,117 | 40,683 |
| FR CARROT(OCT) | MT | | | | | | | | | | |
| CANADA | | 5,464 | 5,028 | 47,085 | 42,825 | 67,654 | 1,370 | 1,182 | 12,477 | 10,063 | 18,424 |
| OTHER | | 1,320 | 36 | 8,223 | 9,318 | 33,290 | 266 | 124 | 1,416 | 1,689 | 9,854 |
| Subtotal:----- | | 6,835 | 5,981 | 56,295 | 52,581 | 101,943 | 1,636 | 1,409 | 13,999 | 11,821 | 24,298 |
| FR CABBAGE(OCT) | MT | | | | | | | | | | |
| CANADA | | 1,270 | 1,928 | 14,121 | 9,728 | 28,206 | 257 | 361 | 3,476 | 1,964 | 2,631 |
| OTHER | | 607 | 879 | 3,421 | 3,653 | 13,301 | 127 | 125 | 1,038 | 1,603 | 2,358 |
| Subtotal:----- | | 1,877 | 2,809 | 19,563 | 13,426 | 41,529 | 403 | 489 | 4,524 | 2,603 | 10,007 |
| FR CELERY(OCT) | MT | | | | | | | | | | |
| MEXICO | | 4,443 | 5,668 | 10,530 | 10,526 | 23,076 | 937 | 1,495 | 2,314 | 2,747 | 4,797 |
| OTHER | | 23 | 26 | 471 | 908 | 3,416 | 28 | 20 | 200 | 333 | 1,139 |
| Subtotal:----- | | 4,468 | 5,694 | 11,001 | 11,434 | 26,492 | 965 | 1,515 | 2,514 | 3,080 | 5,936 |
| FR CUCMBR(OCT) | MT | | | | | | | | | | |
| MEXICO | | 42,715 | 42,550 | 166,836 | 183,914 | 277,516 | 13,227 | 11,674 | 43,544 | 52,627 | 106,236 |
| OTHER | | 43,662 | 45,439 | 173,830 | 190,819 | 298,907 | 13,592 | 12,068 | 46,460 | 55,320 | 115,608 |
| Subtotal:----- | | 86,377 | 87,989 | 340,666 | 374,733 | 576,423 | 26,819 | 23,742 | 90,004 | 107,947 | 221,844 |
| FR CAUL FLWR(OCT) | MT | | | | | | | | | | |
| CANADA | | 0 | 36 | 387 | 252 | 5,990 | 0 | 18 | 117 | 113 | 2,378 |
| OTHER | | 239 | 237 | 1,029 | 938 | 7,003 | 73 | 75 | 327 | 342 | 2,783 |
| Subtotal:----- | | 239 | 273 | 1,416 | 1,190 | 12,993 | 73 | 93 | 444 | 455 | 5,161 |
| FR GARLIC(OCT) | MT | | | | | | | | | | |
| MEXICO | | 1,139 | 1,548 | 3,115 | 3,210 | 16,715 | 1,624 | 2,324 | 4,109 | 4,404 | 19,521 |
| OTHER | | 1,139 | 1,557 | 3,749 | 3,533 | 22,438 | 1,518 | 2,394 | 4,795 | 4,268 | 27,212 |
| Subtotal:----- | | 2,278 | 3,105 | 6,864 | 6,743 | 39,153 | 3,142 | 4,718 | 8,904 | 8,672 | 46,733 |
| FR ONION(OCT) | MT | | | | | | | | | | |
| MEXICO | | 23,338 | 24,812 | 63,348 | 70,679 | 219,900 | 14,732 | 9,160 | 59,013 | 50,113 | 126,837 |
| OTHER | | 26,047 | 27,079 | 87,529 | 102,619 | 249,365 | 17,391 | 10,061 | 71,088 | 71,247 | 188,842 |
| Subtotal:----- | | 49,385 | 51,891 | 150,877 | 173,298 | 469,265 | 32,123 | 19,221 | 130,101 | 121,360 | 315,679 |
| FR PEPPERS(OCT) | MT | | | | | | | | | | |
| MEXICO | | 42,095 | 40,640 | 126,640 | 133,301 | 243,766 | 23,669 | 25,105 | 74,823 | 107,413 | 140,762 |
| NETHERLANDS | | 2 | 6 | 3,499 | 5,492 | 18,915 | 15 | 21 | 10,738 | 12,023 | 42,732 |
| OTHER | | 325 | 339 | 3,825 | 5,391 | 18,601 | 561 | 525 | 10,380 | 11,804 | 41,735 |
| Subtotal:----- | | 42,422 | 40,985 | 133,964 | 144,184 | 269,558 | 24,245 | 25,651 | 90,700 | 125,572 | 199,403 |
| FR SEED POT(OCT) | MT | | | | | | | | | | |
| CANADA | | 15,743 | 13,309 | 42,179 | 34,704 | 136,546 | 2,991 | 2,305 | 6,992 | 6,509 | 26,550 |
| OTHER | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Subtotal:----- | | 15,743 | 13,309 | 42,205 | 34,704 | 136,635 | 2,991 | 2,305 | 7,011 | 6,509 | 26,607 |
| FR TBL POT(OCT) | MT | | | | | | | | | | |
| CANADA | | 40,296 | 19,485 | 182,683 | 105,059 | 353,273 | 7,875 | 3,306 | 36,792 | 19,138 | 71,973 |
| OTHER | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Subtotal:----- | | 40,296 | 19,491 | 182,683 | 105,065 | 353,273 | 7,875 | 3,310 | 36,792 | 19,142 | 71,973 |

U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES BY ORIGIN
MARKETING YEAR BEGINNING AS INDICATED
FEB 1997

| COMMODITY AND COUNTRY | | QUANTITY | | | | VALUE (1,000 DOLLARS) | | | | | |
|-----------------------|--------|----------|---------|---------|---------|-----------------------|---------|---------|---------|---------|-----------|
| COUNTRY | REGION | CURR MO | CURR MO | YR TOT | YR TOT | LAST | CURR MO | CURR MO | LAST | YR TOT | LAST |
| | | LAST YR | LAST YR | LAST YR | LAST YR | YEAR | LAST YR | LAST YR | YEAR | LAST YR | YEAR |
| FR TOMATO(OCT) | MT | 103,494 | 111,965 | 301,990 | 324,405 | 677,452 | 60,790 | 70,737 | 204,755 | 197,712 | 595,875 |
| MEXICO | | 1,379 | 2,151 | 8,700 | 14,116 | 17,170 | 2,413 | 4,415 | 11,132 | 30,348 | 34,173 |
| OTHER | | 104,774 | 114,115 | 310,689 | 339,521 | 724,621 | 63,203 | 75,152 | 221,887 | 228,060 | 679,977 |
| Subtotal:----- | | | | | | | | | | | |
| FR ASPARG(OCT) | MT | 4,990 | 4,432 | 7,646 | 9,561 | 18,317 | 9,346 | 8,648 | 11,797 | 11,592 | 32,841 |
| MEXICO | | 199 | 115 | 6,362 | 6,934 | 10,048 | 1,474 | 1,600 | 11,846 | 11,604 | 18,802 |
| OTHER | | 344 | 60 | 1,284 | 2,627 | 3,333 | 866 | 169 | 4,159 | 3,587 | 5,513 |
| Subtotal:----- | | 5,224 | 4,607 | 17,435 | 20,533 | 33,333 | 9,906 | 8,958 | 31,802 | 36,252 | 58,156 |
| CANNED VEGETABLES | | | | | | | | | | | |
| CND TOM PST(JUL) | MT | 0 | 0 | 3 | 0 | 7,987 | 0 | 0 | 2 | 0 | 5,149 |
| MEXICO | | 260 | 235 | 2,693 | 3,290 | 3,549 | 195 | 187 | 1,112 | 2,860 | 2,870 |
| ISRAEL | | 155 | 268 | 1,056 | 1,398 | 3,349 | 800 | 267 | 1,556 | 1,532 | 1,532 |
| OTHER | | 425 | 608 | 5,824 | 5,138 | 15,236 | 344 | 490 | 4,073 | 4,519 | 11,261 |
| Subtotal:----- | | | | | | | | | | | |
| CND TOM SAUCE(JUL) | MT | 745 | 565 | 4,773 | 4,352 | 6,605 | 958 | 1,122 | 6,493 | 7,355 | 9,995 |
| EU 15 | | 1,071 | 585 | 1,568 | 1,724 | 1,900 | 749 | 843 | 4,228 | 3,033 | 7,307 |
| CANADA | | 180 | 393 | 1,238 | 1,637 | 2,338 | 639 | 988 | 2,561 | 3,883 | 5,000 |
| OTHER | | 139 | 587 | 4,712 | 2,991 | 2,367 | 1,570 | 2,871 | 4,560 | 3,866 | 5,565 |
| Subtotal:----- | | 2,136 | 1,737 | 17,082 | 10,252 | 23,616 | 1,939 | 2,762 | 16,301 | 14,266 | 22,776 |
| CND TOMATO(JUL) | MT | 281 | 251 | 18,042 | 3,581 | 19,674 | 157 | 138 | 11,068 | 10,963 | 11,947 |
| ISRAEL | | 1,570 | 4,355 | 13,313 | 27,596 | 20,409 | 445 | 1,643 | 10,696 | 10,528 | 15,247 |
| EU 15 | | 668 | 1,139 | 18,885 | 23,501 | 19,725 | 292 | 3,143 | 1,639 | 1,639 | 5,569 |
| OTHER | | 1,433 | 3,910 | 12,857 | 25,560 | 19,445 | 433 | 1,424 | 3,573 | 9,796 | 5,568 |
| Subtotal:----- | | 2,953 | 5,383 | 43,911 | 39,037 | 58,679 | 1,142 | 2,197 | 20,648 | 16,379 | 26,743 |
| CND MSHROOM(JUL) | MT | 1,177 | 2,499 | 14,126 | 25,114 | 23,912 | 2,039 | 3,465 | 29,656 | 37,809 | 46,720 |
| CHINA PEOPLES R | | 1,064 | 1,393 | 19,740 | 10,098 | 14,572 | 2,415 | 3,893 | 24,217 | 31,070 | 33,224 |
| INDONESIA | | 1,064 | 1,393 | 19,740 | 10,098 | 14,572 | 2,415 | 3,893 | 24,217 | 31,070 | 33,224 |
| OTHER | | 3,948 | 5,502 | 37,576 | 46,711 | 57,215 | 8,229 | 9,303 | 86,387 | 83,785 | 125,134 |
| Subtotal:----- | | | | | | | | | | | |
| FROZEN VEGETABLES | | | | | | | | | | | |
| FZN BROCOLI(SEP) | MT | 22,207 | 15,046 | 91,923 | 75,570 | 160,546 | 11,463 | 9,020 | 49,338 | 46,317 | 86,277 |
| MEXICO | | 2,460 | 1,808 | 14,083 | 12,900 | 22,484 | 1,763 | 1,378 | 10,732 | 9,516 | 16,476 |
| GUATEMALA | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | | 24,667 | 16,855 | 106,033 | 88,536 | 183,077 | 13,226 | 10,399 | 60,148 | 55,910 | 102,804 |
| Subtotal:----- | | | | | | | | | | | |
| FZN CAULFLR(SEP) | MT | 1,564 | 1,044 | 13,658 | 13,711 | 16,387 | 1,036 | 758 | 8,144 | 10,255 | 10,062 |
| MEXICO | | 1,344 | 1,111 | 13,063 | 14,446 | 16,847 | 1,004 | 825 | 7,733 | 9,558 | 10,062 |
| OTHER | | 1,698 | 1,155 | 14,721 | 14,657 | 18,234 | 1,139 | 852 | 8,918 | 11,013 | 11,393 |
| Subtotal:----- | | | | | | | | | | | |
| FZN POTATO(SEP) | MT | 13,761 | 21,818 | 83,516 | 127,549 | 178,331 | 8,377 | 13,371 | 50,216 | 77,326 | 109,287 |
| CANADA | | 27 | 9 | 88 | 202 | 283 | 55 | 167 | 167 | 228 | 407 |
| OTHER | | 13,788 | 21,824 | 83,603 | 127,751 | 178,614 | 8,432 | 13,389 | 50,383 | 77,552 | 109,693 |
| Subtotal:----- | | | | | | | | | | | |
| TREE NUTS | | | | | | | | | | | |
| PISTACHIO NSH(SEP) | MT | 0 | 0 | 225 | 158 | 230 | 0 | 0 | 585 | 594 | 609 |
| TURKEY | | 0 | 0 | 233 | 159 | 284 | 0 | 0 | 597 | 595 | 771 |
| OTHER | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Subtotal:----- | | | | | | | | | | | |
| CASHEW NUT(AUG) | MT | 1,741 | 2,366 | 16,101 | 18,055 | 27,355 | 18,604 | 11,624 | 77,198 | 92,183 | 134,902 |
| INDIA | | 2,309 | 2,589 | 13,975 | 18,393 | 25,078 | 10,684 | 11,833 | 62,988 | 76,022 | 134,902 |
| OTHER | | 4,508 | 5,396 | 32,776 | 38,330 | 57,458 | 21,482 | 24,937 | 157,432 | 183,283 | 279,061 |
| Subtotal:----- | | | | | | | | | | | |
| FILBERTS(AUG) | MT | 399 | 299 | 2,690 | 2,368 | 4,395 | 1,308 | 1,241 | 9,673 | 8,677 | 14,816 |
| TURKEY | | 22 | 10 | 605 | 2,207 | 658 | 1,180 | 1,244 | 9,876 | 9,479 | 14,142 |
| OTHER | | 449 | 310 | 3,295 | 2,574 | 5,053 | 1,488 | 1,295 | 10,590 | 9,156 | 15,958 |
| Subtotal:----- | | | | | | | | | | | |
| PECANS NSH(SEP) | MT | 650 | 929 | 19,635 | 15,449 | 20,122 | 693 | 873 | 27,152 | 15,827 | 27,608 |
| MEXICO | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | | 650 | 929 | 19,635 | 15,449 | 20,122 | 693 | 873 | 27,152 | 15,827 | 27,608 |
| Subtotal:----- | | | | | | | | | | | |
| WINES | | | | | | | | | | | |
| CHMP&SPRK WN(JAN) | KL | 1,140 | 1,017 | 2,462 | 2,035 | 30,385 | 10,447 | 15,156 | 23,730 | 25,406 | 318,821 |
| EU 15 | | 400 | 626 | 1,803 | 1,008 | 11,054 | 7,430 | 13,340 | 16,458 | 20,542 | 24,963 |
| FRANCE | | 390 | 224 | 1,014 | 620 | 10,753 | 1,569 | 916 | 4,598 | 3,148 | 5,160 |
| OTHER | | 1,140 | 1,033 | 2,475 | 2,065 | 30,632 | 10,475 | 15,268 | 23,786 | 25,584 | 319,684 |
| Subtotal:----- | | | | | | | | | | | |
| FT&VERM WN(JAN) | KL | 667 | 949 | 1,954 | 2,063 | 15,474 | 3,350 | 4,531 | 8,488 | 10,216 | 76,142 |
| EU 15 | | 116 | 141 | 324 | 388 | 714 | 1,770 | 1,700 | 3,887 | 4,880 | 32,132 |
| PORTUGAL | | 416 | 612 | 1,059 | 1,088 | 5,219 | 1,580 | 1,531 | 2,564 | 3,880 | 32,132 |
| OTHER | | 135 | 196 | 471 | 427 | 3,041 | 645 | 1,300 | 2,037 | 1,456 | 11,878 |
| Subtotal:----- | | 678 | 982 | 1,998 | 2,134 | 15,840 | 3,412 | 4,685 | 8,670 | 10,532 | 77,949 |
| OTH GP WINE(JAN) | KL | 11,128 | 16,337 | 25,746 | 30,982 | 214,002 | 41,618 | 55,586 | 89,311 | 108,336 | 806,099 |
| EU 15 | | 4,002 | 8,250 | 7,779 | 11,879 | 68,879 | 15,846 | 22,143 | 30,792 | 43,792 | 388,699 |
| FRANCE | | 5,638 | 8,624 | 14,948 | 15,768 | 108,258 | 15,384 | 22,143 | 33,609 | 43,044 | 328,236 |
| OTHER | | 1,488 | 1,000 | 10,377 | 14,092 | 136,865 | 10,388 | 11,300 | 25,510 | 21,500 | 175,160 |
| Subtotal:----- | | 16,117 | 22,437 | 36,123 | 45,074 | 303,552 | 51,984 | 70,984 | 112,613 | 145,086 | 1,020,415 |
| OTH WN PROD(JAN) | KL | 128 | 173 | 280 | 295 | 1,708 | 558 | 876 | 1,299 | 1,344 | 7,753 |
| JAPAN | | 275 | 146 | 609 | 273 | 5,319 | 293 | 197 | 781 | 429 | 6,386 |
| UNITED KINGDOM | | 157 | 181 | 209 | 233 | 2,444 | 138 | 136 | 1,456 | 1,456 | 2,877 |
| OTHER | | 205 | 496 | 1,232 | 963 | 9,277 | 1,043 | 1,308 | 2,439 | 2,428 | 17,045 |
| Subtotal:----- | | | | | | | | | | | |
| CUT FLOWERS | | | | | | | | | | | |
| ROSES(JAN) | NONE | 0 | 0 | 0 | 0 | 0 | 18,453 | 24,312 | 29,889 | 34,182 | 119,624 |
| COLOMBIA | | 0 | 0 | 0 | 0 | 0 | 2,014 | 6,889 | 8,557 | 18,384 | 39,708 |
| OTHER | | 0 | 0 | 0 | 0 | 0 | 29,186 | 38,889 | 44,670 | 53,429 | 178,623 |
| Subtotal:----- | | | | | | | | | | | |
| CARNATIONS(JAN) | NONE | 0 | 0 | 0 | 0 | 0 | 10,393 | 9,690 | 23,955 | 21,388 | 121,204 |
| COLOMBIA | | 0 | 0 | 0 | 0 | 0 | 775 | 775 | 804 | 804 | 411 |
| OTHER | | 0 | 0 | 0 | 0 | 0 | 10,763 | 10,405 | 24,759 | 22,787 | 126,646 |
| Subtotal:----- | | | | | | | | | | | |

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This monthly report provides statistics and other information on U.S. and world production, supply, demand, and trade for cotton. It also covers crop conditions, trade policy developments, and export markets.

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This monthly report provides U.S. trade information and analysis for dairy, livestock, and poultry products.

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This semi-annual publication provides information on U.S. and world production, use, and trade for livestock and poultry products. It also covers trade policy developments and export markets.

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This monthly report provides information on U.S. and world production, supply, demand, and trade for a variety of grains. It also covers trade policy developments and export markets.

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U.S. Export Sales

This weekly report is based on information from private exporters. Outstanding export sales and other data give a snapshot view of the current contracting scene. All countries with outstanding sales or accumulated exports are included for all wheat, each class of wheat, wheat products, corn, soybeans, soybean cake and meal, American pima cotton, all upland cotton, whole cattle hides, and wet blues.

AgExporter Magazine

This monthly magazine for businesses selling agricultural products abroad provides tips on exporting, descriptions of markets with significant sales potential, and information on export assistance available from the U.S. Department of Agriculture. The magazine's audience includes U.S. agricultural producers, processors, exporters, trade organizations, state departments of agriculture, and others interested in the export scene.

Food and Agriculture Directory

This publication features listings of federal and state agencies, trade associations, and a host of other organizations that can help U.S. enterprises penetrate foreign markets. It includes contact phone and fax numbers. ■

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